Alaska Industrial Development and Export Authority

# REQUEST FOR PROPOSALS



## **RFP TITLE: ENGINEERING PROJECT SUPPORT SERVICES**

## RFP: AIDEA26-001

Issued: 7/7/2025

The purpose of this work is to obtain the **services of qualified and experienced engineering professionals** as indicated in Section 2 Background Information, to assist Alaska Industrial Development and Export Authority (AIDEA) in the State of Alaska.

ISSUED BY:

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#### OFFERORS ARE NOT REQUIRED TO RETURN THIS FORM.

**IMPORTANT NOTICE**: IF YOU RECEIVED THIS SOLICITATION FROM THE AIDEA "ONLINE PUBLIC NOTICE" WEB SITE, YOU MUST REGISTER AS A PLAN HOLDER ON THE SITE TO RECEIVE NOTIFICATION OF SUBSEQUENT AMENDMENTS. FAILURE TO DO SO MAY RESULT IN THE REJECTION OF YOUR OFFER.





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## SECTION 1. INTRODUCTION & INSTRUCTIONS

## SEC. 1.01 PURPOSE OF THE RFP

The Alaska Industrial Development and Export Authority (AIDEA) is soliciting proposals for **ENGINEERING PROJECT SUPPORT SERVICES** to assist AIDEA as indicated in Section 2.

#### SEC. 1.02 BUDGET

Alaska Industrial Development and Export Authority (AIDEA) anticipated initial contract value for the Primary and Secondary contracts at a **total of \$400,000.00**. The total amount may be increased, subject to the availability of funds and necessity, as determined at the sole discretion of AIDEA. The initial term of the contract is three years with the right to add five additional one-year extensions for a total of eight years.

AIDEA makes no guarantee to any minimum or maximum amount of work that the contractor may perform under this contract or any subsequent renewal options exercised and is limited to the lawful appropriations for each fiscal year. AIDEA shall issue Notices to Proceed (NTP) to authorize work against the contract. The contract may be extended for additional years to complete existing NTPs.

Payment for the contract is subject to funds already appropriated and identified. Additional funds may be added to this contract as available

## SEC. 1.03 DEADLINE FOR RECEIPT OF PROPOSALS

Proposals must be received no later than 1:00 PM prevailing Alaska Time on 7/28/2025. Late proposals or amendments will be disqualified and not opened or accepted for evaluation.



## SEC. 1.04 PRIOR EXPERIENCE

Offeror's interested in responding to this request must provide Evidence in their proposal that meet the following minimum requirements to be considered:

- No specific minimums have been set for this RFP as long as the Offeror has all required engineering certifications to complete tasks as indicated in Section 2.

An Offeror's failure to meet these minimum prior experience requirements may cause their proposal to be considered non-responsive and their proposal may be rejected.

## SEC. 1.05 REQUIRED REVIEW

Offerors should carefully review this solicitation for defects and questionable or objectionable material. Comments concerning defects and questionable or objectionable material should be made in writing and received by the Chief Procurement Officer at least ten days before the deadline for receipt of proposals. This will allow time for the issuance of any necessary amendments. It will also help prevent the opening of a defective proposal and exposure of Offeror's proposals upon which award could not be made.

# SEC. 1.06 QUESTIONS PRIOR TO DEADLINE FOR RECEIPT OF PROPOSALS

All questions must be in writing and directed to the Chief Procurement Officer. The interested party must confirm telephone conversations in writing.

Two types of questions generally arise. One may be answered by directing the questioner to a specific section of the RFP. These questions may be answered over the telephone. Other questions may be more complex and may require a written amendment to the RFP. The Chief Procurement Officer will make that decision.

Chief Procurement Officer: KELLY NOBLE – PHONE 907-771-3909 - procurement@aidea.org.

## SEC. 1.07 RETURN INSTRUCTIONS

If submitting a hard copy proposal, Offerors must submit one hard copy of their proposal to the Chief Procurement Officer in a sealed package. The cost proposal included with the package must be sealed separately from the rest of the proposal and must be clearly identified. The sealed proposal package(s) must be addressed as follows:

Alaska Industrial Development and Export Authority Attention: Procurement

Request for Proposal (RFP) Number: AIDEA26-001 RFP Title: ENGINEERING PROJECT SUPPORT SERVICES If using <u>U.S. mail</u>, please use the following address: 813 West Northern Lights Blvd. Anchorage, AK 99503

If using a <u>delivery service</u>, please use the following address:

813 West Northern Lights Blvd. Anchorage, AK 99503



If submitting a proposal via email, the technical proposal and cost proposal must be saved as separate PDF documents and emailed to  $\underline{procurement@aidea.org}$  as separate, clearly labeled attachments, such as "Vendor A – Technical Proposal.pdf" and "Vendor A – Cost Proposal.pdf" (Vendor A is the name of the Offeror). The email must contain the RFP number in the subject line.

The maximum size of a single email (including all text and attachments) that can be received by AIDEA is 20mb (megabytes). If the email containing the proposal exceeds this size, the proposal must be sent in multiple emails that are each less than 20 megabytes and each email must comply with the requirements described above.

Please note that email transmission is not instantaneous. Similar to sending a hard copy proposal, if you are emailing your proposal, AIDEA recommends sending it with enough time to ensure the email is delivered by the deadline for receipt of proposals.

It is the Offeror's responsibility to contact the issuing agency at **procurement@aidea.org** to confirm that the proposal has been received. AIDEA is not responsible for unreadable, corrupt, or missing attachments.

## SEC. 1.08 ASSISTANCE TO OFFERORS WITH A DISABILITY

Offerors with a disability may receive accommodation regarding the means of communicating this RFP or participating in the procurement process. For more information, contact the Chief Procurement Officer no later than ten days prior to the deadline for receipt of proposals.

## SEC. 1.09 AMENDMENTS TO PROPOSALS

Amendments to or withdrawals of proposals will only be allowed if acceptable requests are received prior to the deadline that is set for receipt of proposals. No amendments or withdrawals will be accepted after the deadline unless they are in response to the state's request in accordance with 2 AAC 12.290.

## SEC. 1.10 AMENDMENTS TO THE RFP

If an amendment is issued before the deadline for receipt of proposals, the amendment will be posted on the AIDEA website at www.aideaaeaprocurement.org. The link to the posting of the amendment will be provided to all who were notified of the RFP and to those who have registered with the Chief Procurement Officer after receiving the RFP.

After receipt of proposals, if there is a need for any substantial clarification or material change in the RFP, an amendment will be issued. The amendment will incorporate the clarification or change, and a new date and time established for new or amended proposals. Evaluations may be adjusted as a result of receiving new or amended proposals.

## SEC. 1.11 RFP SCHEDULE

RFP schedule set out herein represents AIDEA's best estimate of the schedule that will be followed. If a component of this schedule, such as the deadline for receipt of proposals, is delayed, the rest of the schedule may be shifted accordingly. All times are Alaska Standard Time.

ACTIVITY	TIME	DATE
Issue Date / RFP Released	TBD	07/07/2025
Deadline for Receipt of Proposals / Proposal Due Date	1:00 PM AKST	07/28/2025
Proposal Evaluations Complete	1:00 PM AKST	08/14/2025



ACTIVITY	TIME	DATE
Notice of Intent to Award	TBD	08/15/2025
Contract Issued	TBD	08/25/2025

This RFP does not, by itself, obligate AIDEA. AIDEA's obligation will commence when the contract is approved by Executive Director of AIDEA. Upon written notice to the contractor, AIDEA may set a different starting date for the contract. AIDEA will not be responsible for any work done by the contractor, even work done in good faith, if it occurs prior to the contract start date set by the state.

## SEC. 1.12 PRE-PROPOSAL

Not applicable.

#### SEC. 1.13 ALTERNATE PROPOSALS

Offerors may only submit one proposal for evaluation. In accordance with 2 AAC 12.830 alternate proposals (proposals that offer something different than what is asked for) will be rejected.

#### SEC. 1.14 NEWS RELEASES

News releases related to this RFP will not be made without prior approval of AIDEA's Project Manager.



## SECTION 2. BACKGROUND INFORMATION

## SEC. 2.01 BACKGROUND INFORMATION

The Alaska Industrial Development and Export Authority (AIDEA) is a public corporation of the State of Alaska, with a separate legal existence. The main office is currently at 813 West Northern Lights, in Anchorage, AK 99503.

The Authority's primary mission is to promote, develop and advance economic growth and diversification in Alaska by providing various means of financing and investment. It does this through a number of programs including loan participation, development projects, and other programs.

Through AIDEA's Project and Infrastructure Development programs, the Authority has an active role in supporting economic diversity, job creation, and resource development. Examples of projects eligible for the Project Development program include industrial and resource development facilities, sea-ports, airports, federal facilities, community public purpose, and communications essential for regional economic well-being. The Infrastructure Development program includes private use industrial roads, energy inter-connection systems, port and rail-route expansion, and energy infrastructure.

To know more about AIDEA business practices Offerors should review the AIDEA website. http://www.aidea.org

## SEC. 2.02 SCOPE OF WORK

The scope of work items are identified below. The actual scope of work and requirements for each task order will be identified in the request for proposals (RFP) issued to the selected Offeror. The Offeror shall invoice when all activities and/or deliverables are completed.

#### CODES, REGULATIONS, STANDARDS AND PROCEDURES

All studies, reports and design services shall be performed in accordance with applicable codes, regulations and standards; professional practice procedures; and commonly recognized construction methods. The Contractor shall consider the geographical location of the project as well as other environmental and site specific constraints when performing services for various projects.

*General.* The Contractor shall provide services as identified and authorized by sequentially numbered Notices to Proceed (NTPs). The Contractor shall not perform services or incur billable expense except as authorized by a NTP.

The Contractor shall be responsible for all tasks and services authorized by a NTP signed by the Project Manager and shall perform such services in accordance with the project schedule.

*Project Staff.* All services must be performed by or under the direct supervision of the following individuals (replacement of, or addition to, the Project Staff named below shall be accomplished only by prior written approval from the Authority):

<u>Name</u>

<u>Company</u>

#### **Project Responsibilities**

Contract Management Project Management



Construction Management Marine Infrastructure Planner Land Surveyor Engineers (All Types but must include Civil, Electrical, Marine, Structural, and Mechanical in house) Subject Matter Experts Building Architect Cost Estimator Quality Control Environmental/Permitting

**Professional Registration.** All reports, plans, specification, estimates and similar work products provided by the Contractor shall be prepared by or under the supervision of the Registered Alaskan Engineer or Land Surveyor in responsible charge for the services. These Engineers or Land Surveyors shall be currently registered in the State of Alaska and they shall sign, seal and certify as to the accuracy of each final work product for which they are responsible.

*Billing Reports.* Billings shall be submitted no later than the 15th of the month. The Contractor shall include with the billing a report for months in which services are performed, which shall include a description of the services and other items being billed for, an estimated percent complete for each task and subtask, anticipated work for the next billing period, an updated schedule, and any issues or problems encountered. Any delayed costs from previous billing periods that are included in the current billing must be clearly explained in the report.

*Correspondence.* All correspondence prepared by the Contractor shall bear the Authority's assigned Project name and numbers.

**Documents and Reports** shall be printed with solid black letters on white, 8.5 inch x 11 inch bond or "Xerox Copy" paper. Other size paper may be used for illustrations if they are folded to 8.5 inch x 11 inch size. Draft versions shall be double spaced lines of text. Final versions shall be single-spaced. Original documents and reports shall be printed on one side of the paper only and shall be ready for copying. Original, camera ready, copies of final documents and reports shall be submitted to the Contracting Agency for a check before printing. All final documents and reports shall also be submitted in an electronic file format recognizable by the current version of Microsoft Word. CD ROM, flash drive, email and other types of secured digital transfer are all acceptable methods for transmitting the electronic files. The Contractor shall use "active voice" verb forms when writing documents and reports where feasible. No contractor logos shall be allowed on any electronic or hard copy document produced for the Contractor's company name at the bottom right of the first page, cover sheet or title sheet only. Contractor letterhead shall be allowed only as exhibits in document appendices. The Contractor name shall be allowed only as exhibits in document appendices.

PLANS DEVELOPED BY: COMPANY NAME



*Copies.* When the Contract calls for multiple copies of documents or reports, the copies shall be printed on both sides of the paper. However, the cover and pages with approved illustrations, multicolored graphics, or photographs shall be printed on one side of the page only. All copies - except for originals - shall be comb bound.

*Page Numbers.* All documents shall be page numbered to allow every major Section, Chapter, Appendix, etc., to begin on a "right hand," odd numbered page.

*Covers.* The cover of all documents and reports shall include the following information:

- a. Name of document or report.
- b. Date.
- c. Indicate whether draft or final.
- d. Project Name.
- e. AIDEA Project and NTP Number(s): AIDEA26-001/NTP xxx
- f. Prepared for: Alaska Industrial Development Export Authority
- g. Prepared by:
- h Map and/or picture of project area if applicable.

*Electronic Documents.* Final version of all report submittals shall be in PDF format on a thumb drive along with the other deliverables.

*Drafting.* All drawings shall be submitted in either AutoCad, 2024 or newer format, or DXF format. All submissions shall include the AutoCad drawing files, or DXF drawing files.

*Specifications and Estimates.* Copies of the Specifications, when requested, shall be printed on both sides of the paper and shall be bound with a comb binder. Copies of the estimates shall be single sided. For Reviews, copies of estimates shall be included as the first item behind the cover of the Specifications.

*Proofreading.* The Contractor shall prepare report(s), which to the greatest degree possible, are free of mathematical, grammatical, spelling and typographical errors. The Contractor is responsible for professional proofreading of the report(s) to meet this requirement.

*Revisions.* The Contractor shall modify work products in response to direction from AIDEA. Corrections, adjustments, or modifications necessitated by the review/approval process, but which do not substantially affect the scope, complexity, or character of the services, shall be considered a normal part of the Contractor's services.

*Errors and Omissions.* Except as described in this Statement of Work, work products shall be essentially complete when submitted to the Authority. Work products having significant errors or omissions will not be accepted until such problems are corrected.

*Review Meetings.* Following each review the Authority will provide written comments and may hold a meeting to discuss the issues. The Contractor's personnel who are in-responsible-charge for the work products under review shall attend the meeting and may be required to interpret and provide explanations of the content.



*Comment Resolution.* The Contractor shall provide a written response with subsequent submittals that address all written and oral comments from the Authority. All changes from previous submittals shall be clearly explained.

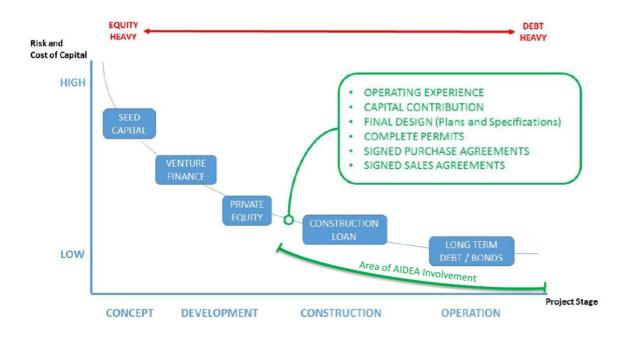
*Reproduction and Distribution.* When the contract requires only the original or only one copy of a work product to be delivered, the Authority will reproduce and distribute any other copies required. Items delivered for reproduction shall be organized and camera ready for copying and not stapled or otherwise bound.

#### SERVICES

#### Background.

AIDEA provides financing for a wide variety of projects – participating through a variety of roles, as owner, as financier, as business consultant, or as investor. This scope of work is not intended to be a traditional engineering support contract but includes elements of business and administration support. AIDEA's needs are varied: often AIDEA doesn't have a distinct problem statement or project goal at the beginning, but rather the goal evolves over time. This contract provides AIDEA with the full suite of services necessary to match our variety of work and to ensure success.

AIDEA fulfills its economic development mission with its unique aspect of financing through ownership of a project, partial ownership of a project, direct financing, or other loan guarantees for a project. Figure 1 shows where in the overall project development process AIDEA is typically involved. However, AIDEA can participate much earlier in the process for appropriate State initiatives.

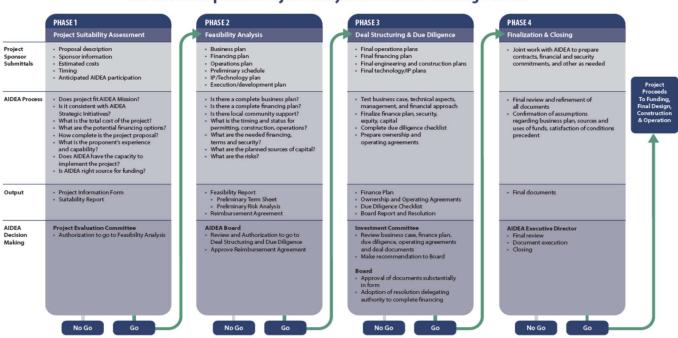


#### Figure 1. AIDEA's investment in project development

The project managers (PM) and directors are involved in every aspect of development, from the inception of an idea through feasibility analysis/deal structuring, project due diligence, to the physical



execution/construction of the project, and ultimately to the oversight of the long-term operation of the asset. Figure 2 provides an overview of AIDEA's project development and decision-making process.



#### AIDEA Development Project Analysis & Decision-making Process

Figure 2. AIDEA Project Analysis and Decision-making Process

The goal is to execute projects in a comprehensive and deliberate fashion in all phases, and in a consistent business based manner. To accomplish this, we create an integrated team composed of AIDEA core staff, our Financial Advisor(s) (typically a contractor), and our Support Services Contractor, accessed via this contract. The Support Services Contractor typically includes various Subject Matter Experts, Engineering, Construction Management, and other contract staff.

For each contracted task, the Support Services Contractor will report to the applicable AIDEA Project Manager to provide the necessary support including project management skills and the evaluation of the quality of proposals and contractor submissions as relates to the functions listed below.

The specific duties of the Contractor will depend on the phase, type and size of projects but will be organized around the traditional project management functions of project scope, schedule, cost, quality and coordination/communication. Work under this contract consists of providing sufficient manpower on an as-needed basis for various projects. Many of the tasks will be conducted collaboratively and follow an iterative review process with the AIDEA team, including other contractors, as necessary.

#### **Summary of Contract Services**

**General.** Contractor shall provide engineering and construction management support services for AIDEA owned assets and infrastructure. The following is an example of support services which may be



required from AIDEA for this contract, actual AIDEA support services may vary to meet project specific needs:

- Design and/or Design Review. Providing architect or engineering services for design of various AIDEA projects or the review of designs provided for AIDEA projects or investments. Contractor to assist with scope development and lead the design process from project conception through 100% design documents. Contractor to assist AIDEA in designing appropriate and cost-effective project solutions.
- Construction Manager/Engineer. Providing detailed construction management expertise to help develop scopes of work and oversee construction activities for AIDEA involved or owned projects. Ability to provide project administration as required to support project schedules. Ability to act as AIDEA representation on project and act on behalf of AIDEA in the capacity of an Owner's Representative. Ability to support and manage project to meet project criteria and AIDEA's goals.
- Quality Assurance & Control. Ability to provide onsite QA/QC services as required to support AIDEA construction projects and ensure contract compliance with technical specifications.
- Project Feasibility Analysis. Provide reviews of potential AIDEA investments and projects, including but not limited to cost estimates, comparative analysis, market analysis, project feasibility reviews, and technology reviews.
- Valuation Analysis. Providing valuation analyses for AIDEA owned assets, equipment, or other collateral associated with AIDEA investments or potential investments.
- Environmental Support. Providing review of environmental submittals or regulations applicable to AIDEA projects and investments. Performing environmental site assessments, permitting support, or compliance support for AIDEA projects or investments.
- Report deep-dive analysis of projects to include graphic design and production of reports.

Contractor shall provide a broad range of services to support AIDEA's development and project analysis. This support can include typical project support along with a technical review of business plans as a subject matter expert during the development and execution of these projects. The Support Services duties may include the following tasks in support of AIDEA's investments/projects. These tasks can occur at any of the project phases shown in Figure 2.

#### **Project Due Diligence**

- Creating/review project plans and/or engineering designs to enable execution of projects
- Developing bid-ready documents and project scopes for procurement of project or construction contractors
- Reviewing project proposals for selection of project contractors
- Environmental permitting or permit reviews to enable the execution of AIDEA projects; analysis of environmental permitting requirements is expected to account for data needs, schedules and risks associated with local, borough, state and federal permitting requirements for the wide range of projects AIDEA evaluates or invests in
- Analysis of technologies, construction methods/plans and natural resource extraction estimates to evaluate business opportunities or business plans for existing or new AIDEA investment

#### Estimating

- Creating and/or reviewing proposed project estimates
- Reviewing contractor estimates



- Developing cash flow requirements based on forecasted project economics, including creation of project schedules of values
- Estimating project capital costs for contracting or feasibility level analyses or salvage/collateral values
- Developing, as necessary, project economic indices for review and evaluation of project financing
- Analyzing project business cases to assess on-going viability and/or AIDEA investment opportunities

#### **Project Scheduling**

- Developing task timelines for specific project activities
- Scheduling of phased project activities (recognizing time constraints from external factors-legislature, permitting, weather constraints, etc.)
- Reviewing of feasibility/due diligence schedules and/or contractor execution schedules

#### **Project Controls**

- Establishing project controls and reporting mechanisms
- Reviewing contractor project progress reports
- Creating or reviewing "Earned Value" indices as appropriate

#### **Project Facilitation**

- Participating in meetings with AIDEA staff and others; providing recommendations based on established criteria; and supporting presentations to the AIDEA Board, as necessary
- Supporting stakeholder outreach programs for AIDEA's programs and projects including facilitation, strategic planning, messaging, print and online multimedia, report design, graphics, GIS, public meeting planning, advertising, logistics and other outreach to communicate with internal and external stakeholders
- Providing engineering analyses, environmental permitting analyses/support and risk assessments. Engineering services can include civil, mechanical, electrical, road/bridge, facilities/architectural, marine/shipyard, rail, aviation, power, mining, oil and gas (including LNG), waste, water, etc. Engineering support could include development of feasibility studies, proof of concept, risk assessment, cost estimating, project controls, scheduling and risk management.
- Providing construction management support to include, but not limited to, contractor oversight, onsite QA/QC, review of contractor submittals/change orders and verification of contractor invoices

#### **Project Administration**

- Supporting AIDEA through the creation and review of budgets, project fact sheets, contract scopes of work, etc., as needed.
- Conduct market valuations/appraisals, acquiring and disposing of real estate and other related services.

#### **Business/Asset Development**

• Supporting project and/or asset planning to determine the next stage of project development;



- Assisting in asset deep dive studies, asset portfolio reviews to evaluate/find future development opportunities,
- SWOT (strengths, weaknesses, opportunities and threats) analyses, and other reviews/analyses to identify the future evolution of potential business opportunities and AIDEA's existing assets.

#### General Deliverables

1. Contractor shall prepare a monthly progress report to summarize on-going activities across any open activity/task order

2. Contractor shall also prepare monthly cost reports and forecasts of contract expenditures

3. Additional project related deliverables are based on project specifics and the list of activities outlined above and will be negotiated with each notice-to-proceed (NTP).

#### MULTIPLE CONTRACTOR AWARD

The number of contracts to be awarded will be two, a Primary and Secondary Contractor.

Each contract will be set up as a Contract with specific projects being assigned, described, and authorized by individual Notices to Proceed (NTPs). The Notices to Proceed (NTPs) will incorporate all terms and conditions of the contract. A project is considered assigned when the AIDEA contacts the Contractor with the assignment and initiates project specific discussions regarding scope, schedule, and budget.

Work will be assigned among Contractors as described below. The projects will be assigned as-needed by AIDEA, and there is no guarantee that any specific amount of work or overall dollar amounts will be assigned through the duration of the Agreement term.

The actual funded amount depends on the number of NTPs awarded. AIDEA reserves the right in its sole discretion to add additional funds to all contracts should the time extensions be exercised. The amount of these funding increases will be determined based on the anticipated project workload and will be added uniformly to each Contract.

**TERMINATION.** If one of the Contracts is terminated for any reason, AIDEA reserves the right to transfer existing projects and/or remaining funds, including as amended, to the remaining Contracts.

#### ADMINISTRATION OF CONTRACTS AND NOTICES TO PROCEED

A Notice to Proceed by itself cannot authorize any work and is not a binding contract. A Notice to Proceed can only be issued and authorized if there is a fully signed Contract in place with the Contractor.

The Notice to Proceed must include a Statement of Services with tasks, measurable deliverables, and delivery schedule identified. The Statement of Services, delivery schedule, and costs will be negotiated between the Contracting Agency and Contractor for inclusion in the Notice to Proceed.



After project assignment and preliminary project/Statement of Services discussions between Contractor and Agency have been held, Contractor shall submit a proposed delivery schedule and Summary of Estimate for Services that identifies:

a) the assigned staff and hours per task;

b) a breakdown of staff hours per applicable task for each subcontractor; and

c) a breakdown with documentation (estimates from vendors shall be provided upon request) to support direct non-labor expenses.

The hourly rates used for the Contractor's estimate must match the hourly rates listed in the Contract for the Prime and any subcontractors used (cannot use subs that are not listed in the Contract without amending the Contract).

The Notice to Proceeds will incorporate the negotiated compensation for the project and all the terms and conditions listed in the Contract.

The expiration date of the Notice to Proceed may be several months after the last deliverables are due. This will allow time for review of deliverables and adding of additional phases of work, if applicable.

The expiration date of the Notice to Proceed must be within the expiration date of the Contract. The total dollar amount of the Notice to Proceed must be within the amount of the Contract.

All Contracts and Notice to Proceeds must be in writing and signed by all required approvals before it becomes binding on AEA.

#### PROJECT ASSIGNMENTS/NOTICES TO PROCEED

Projects will be assigned via Notice to Proceeds to eligible Contractors on a Primary/Secondary basis, starting with the top ranked firm.

Projects will be assigned as described above; however, Contracting Agency reserves the right to apply the following exceptions:

Availability--If a Contractor submits a written justification for refusal or unavailability to accept a project assignment within the schedule needed by the Agency, the project assignment will skip to the next Contractor.

Conflict of Interest - Contractor may submit a written refusal of assignment to prevent a conflict of interest resulting from the work performed in the assignment. Refusal of an assignment due to conflict of interest will not be held against the Contractor. The next project for which Contractor is eligible will be offered to the Contractor (subject to available funds remaining in agreement and any other potential exceptions listed in this section.)

If agreement on costs for the project NTP cannot be reached, the Agency reserves the right to negotiate costs with the other Contractor.



Contracting Agency reserves the right to assign a project (outside of normal Primary/Secondary) to a Contractor who has specific local or project knowledge and experience.

AIDEA may conduct a separate solicitation for any project, or bundled projects.

AIDEA may bundle projects or assign adjacent projects to the same Contractor subject to eligibility (out of normal Primary/Secondary) when it is economically and/or administratively more efficient and in the best interest of the Agency to do so.

The Contractor shall perform Services under the Contract only under an Agency issued and approved Notice to Proceed. If Contractor refuses to execute a project Notice to Proceed, an authorized representative of Contractor shall submit a written justification for the refusal within two days of receipt of the Notice to Proceed, or according to other Agency direction accompanying the Notice to Proceed. The Notice to Proceed, or an attachment to the Notice to Proceed, will identify the specific Statement of Work for the Notice to Proceed. Each Project Assignment and subsequent Notice to Proceed must clearly be within the Scope of Services in the Contract, and will have a maximum monetary amount payable to Contractor that will be negotiated by Contracting Agency personnel and the Contractor prior to the commencement of any Services. The maximum amount payable may only be exceeded upon the prior written approval by Agency through an amended Notice to Proceed. No Services under a Notice to Proceed.

#### SEC. 2.03 CONTRACT TERM AND WORK SCHEDULE

The initial length of the contract will be from approximately **09/01/2025**, until completion, approximately **08/31/2028**. The contract period will encompass completion of all tasks and deliverables

The Authority may issue multiple NTP's to the Offeror under this contract.

Unless otherwise provided in this RFP, AIDEA and the successful Offeror/Contractor agree:

(1) that any extension of the contract excluding any exercised renewal options, will be considered as a **month-to-month** extension, and all other terms and conditions shall remain in full force and effect and

(2) the Contracting Officer will provide notice to the contractor of the intent to cancel such monthto-month extension at least 30 days before the desired date of cancellation. A month-to-month extension may only be executed by the Contracting Officer via a written contract amendment.

This RFP does not, by itself, obligate the Authority. The Authority's obligation will commence when the Executive Director of Alaska Industrial Development & Export Authority or the Executive Director's designee approves the contract. Upon written notice to the contractor, the Authority may set a different starting date for the contract. The Authority will not be responsible for any work done by the contractor, even work done in good faith, if it occurs prior to the contract start date set by the Authority.

Alaska Industrial Development and Export Authority (AIDEA) reserves the right in its sole discretion to add additional funds to this contract subject to availability of funds and need.



Unless otherwise provided in this RFP, AIDEA and the successful Offeror/contractor agree: (1) that any extension of the contract excluding any exercised renewal options, will be considered as a month-to-month extension, and all other terms and conditions shall remain in full force and effect and (2) the Chief Procurement Officer will provide notice to the contractor of the intent to cancel such month-to-month extension at least 30 days before the desired date of cancellation. A month-to-month extension may only be executed by the Chief Procurement Officer via a written contract amendment.

## SEC. 2.04 DELIVERABLES

The location of the services is statewide depending on the specific task awarded through future Notice to Proceeds (NTP's). Travel may be necessary at times with some tasks.

Once the **Primary and Secondary Offers** are selected and awarded a Contract by the AUTHORITY, will provide all the selected CONSULTANT AGENCY(s) formal communication via email of any professional services needs to execute based on the description of work established in this RFP and/or any addenda.

All task orders will include a Project Management component.

Assignments will be tasked at the discretion of the Authority. If agreement on scope, schedule, or costs for a specific project/NTP cannot be reached, the Authority reserves the right to terminate negotiations. Any changes to scope, schedule or budget requires an NTP amendment and is not effective until a signed amendment is issued.

The Authority shall not be obligated to the Contractor in any way if the Contractor acts on communications issued by anyone other than the Authority's Project Manager (or designee).

Report monthly on each project with a synopsis of deliverables completed, hours worked by topic, and expenses incurred for each project. Any trip reports shall be submitted to the project manager within 30 days of travel.

This document does not and is not intended to include or address every item that will be included or addressed in the contract for professional services.

#### SEC. 2.05 CONTRACT TYPE

This contract is a Term Agreement / Professional Services contract.

#### SEC. 2.06 PROPOSED PAYMENT PROCEDURES

Alaska Industrial Development and Export Authority (AIDEA) will make when all tasks are complete and deliverables received. Each billing must consist of an invoice and electronic copy of completed Report(s). No payment will be made until the completion of task and invoice has been approved by the Project Manager.

#### SEC. 2.07 PROMPT PAYMENT FOR STATE PURCHASES

Not Applicable.



## SEC. 2.08 CONTRACT PAYMENT

No payment will be made until the contract is approved by the **Executive Director of Alaska Industrial Development and Export Authority (AIDEA)**. Under no conditions will the Authority be liable for the payment of any interest charges associated with the cost of the contract.

The Authority is not responsible for and will not pay local, state, or federal taxes. All costs associated with the contract must be stated in U.S. currency.

## SEC. 2.09 CONTRACT PRICE ADJUSTMENTS

Contract prices will remain firm through the entire period of performance. Price adjustments are not required or applicable

## SEC. 2.10 LOCATION OF WORK

The location(s) the work is to be performed, completed and managed for this project could be at various locations in Alaska or performed at the Offeror's local workplace. Travel may be necessary at times with some tasks.

The Contractor shall document and provide all provide travel expenses per AAM 60 found here: <u>https://doa.alaska.gov/dof/manuals/aam/resource/60t.pdf</u>

All travel must follow the travel policies of the State of Alaska listed in the manual. All travel expenses must be approved, in advance and in writing, by the Project Manager(s) or Chief Procurement Officer.

Alaska Industrial Development and Export Authority (AIDEA) **WILL NOT** provide workspace for the Offeror. The Offeror must provide its own workspace.

By signature on their proposal, the Offeror certifies that all services provided under this contract by the contractor shall not be performed in countries sanctioned, embargoed, or prohibited by the United States and efforts will be made to encompass as much work as possible to be located in the United States.

Failure to comply with these requirements may cause the Authority to reject the proposal as non-responsive, or cancel the contract.

## SEC. 2.11 THIRD-PARTY SERVICE PROVIDERS

Not Applicable.

## SEC. 2.12 SUBCONTRACTORS

The Contractor shall a completed Subcontractor List, Form 25D-5, within five working days upon deciding to use a subcontractor any services to assist with the tasks detailed in this RFP or required by NTP.

If the Contractor fails to list a subcontractor, or lists more than one subcontractor for the same portion of work, the Contractor agrees to perform that portion of work without a subcontractor and represents that it is qualified to perform that work.



A bidder who lists as a subcontractor another contractor who, in turn, sublets the majority of the work required under the Contract, violates this subsection.

A bidder or Contractor may, without penalty, replace a listed subcontractor who:

- 1) Fails to comply with licensing and registration requirements of AS 08.18;
- 2) Fails to obtain a valid Alaska business license;
- 3) Files for bankruptcy or becomes insolvent;
- 4) Fails to execute a subcontract for performance of the work for which the subcontractor was listed, and the bidder acted in good faith;
- 5) Fails to obtain bonding acceptable to the Department;
- 6) Fails to obtain insurance acceptable to the Department;
- 7) Fails to perform the subcontract work for which the subcontractor was listed;
- 8) Must be replaced to meet the bidder's required state or federal affirmative action requirements;
- 9) Refuses to agree or abide with the bidder's labor agreement; or
- 10) Is determined by the Authority to be not responsible.

In addition to the circumstances described above, a Contractor may in writing request permission from the Authority to add a new subcontractor or replace a listed subcontractor. The Authority will approve the request if it determines in writing that allowing the addition or replacement is in the best interest of the Authority.

A bidder or Contractor shall submit a written request to add a new subcontractor or replace a listed subcontractor to the Chief Chief Procurement Officer a minimum of five working days before the date the new subcontractor is scheduled to begin work on the construction site. The request must state the basis for the request and include supporting documentation acceptable to the Chief Procurement Officer.

If a bidder violates this subsection, the Chief Chief Procurement Officer may:

- 1) Cancel the Contract after Award without any damages accruing to the Authority; or
- 2) After notice and a hearing, assess a penalty on the bidder in an amount not exceeding 10 percent of the value of the subcontract at issue.

#### SEC. 2.13 JOINT VENTURES

Joint ventures will not be allowed.

#### SEC. 2.14 RIGHT TO INSPECT PLACE OF BUSINESS

At reasonable times, the state may inspect those areas of the contractor's place of business that are related to the performance of a contract. The Authority may conduct on-site visits to evaluate the Offeror's capacity to perform the contract. An Offeror must agree, at risk of being found non-responsive and having its proposal rejected, to provide the Authority reasonable access to relevant portions of its work sites.



Individuals designated by the Chief Procurement Officer at the Authority's expense will make site inspection.

## SEC. 2.15 F.O.B. POINT

All goods purchased through this contract will be F.O.B. final destination. Unless specifically stated otherwise, all prices offered must include the delivery costs to any location within the State of Alaska.

## SEC. 2.16 CONTRACT PERSONNEL

Any change of the project team members or subcontractors named in the proposal must be approved, in advance and in writing, by the Project Manager(s) or Chief Procurement Officer. Changes that are not approved by the Authority may be grounds for the state to terminate the contract.

# SEC. 2.17 INSPECTION & MODIFICATION - REIMBURSEMENT FOR UNACCEPTABLE DELIVERABLES

The contractor is responsible for the completion of all work set out in the contract. All work is subject to inspection, evaluation, and approval by the Project Manager. The state may employ all reasonable means to ensure that the work is progressing and being performed in compliance with the contract. The Project Manager or Chief Procurement Officer may instruct the contractor to make corrections or modifications if needed in order to accomplish the contract's intent. The contractor will not unreasonably withhold such changes.

Substantial failure of the contractor to perform the contract may cause the state to terminate the contract. In this event, the state may require the contractor to reimburse monies paid (based on the identified portion of unacceptable work received) and may seek associated damages.

## SEC. 2.18 CONTRACT CHANGES - UNANTICIPATED AMENDMENTS

During the course of this contract, the contractor may be required to perform additional work. That work will be within the general scope of the initial contract. When additional work is required, the Project Manager will provide the contractor a written description of the additional work and request the contractor to submit a firm time schedule for accomplishing the additional work and a firm price for the additional work. Cost and pricing data must be provided to justify the cost of such amendments per AS 36.30.400.

The contractor will not commence additional work until the Project Manager has secured any required Authority approvals necessary for the amendment and issued a written contract amendment, approved by the Executive Director of Alaska Industrial Development and Export Authority.

## SEC. 2.19 NONDISCLOSURE AND CONFIDENTIALITY

Contractor agrees that all confidential information shall be used only for purposes of providing the deliverables and performing the services specified herein and shall not disseminate or allow dissemination of confidential information except as provided for in this section. The contractor shall hold as confidential and will use reasonable care (including both facility physical security and electronic security) to prevent unauthorized access by, storage, disclosure, publication, dissemination to and/or use by third parties of, the confidential information. "Reasonable care" means compliance by the contractor with all applicable federal and state law, including the Social Security Act and HIPAA. The contractor must promptly notify



the state in writing if it becomes aware of any storage, disclosure, loss, unauthorized access to or use of the confidential information.

Confidential information, as used herein, means any data, files, software, information or materials (whether prepared by the state or its agents or advisors) in oral, electronic, tangible or intangible form and however stored, compiled or memorialized that is classified confidential as defined by State of Alaska classification and categorization guidelines provided by the state to the contractor or a contractor agent or otherwise made available to the contractor or a contractor agent in connection with this contract, or acquired, obtained or learned by the contractor or a contractor agent in the performance of this contract. Examples of confidential information include, but are not limited to: technology infrastructure, architecture, financial data, trade secrets, equipment specifications, user lists, passwords, research data, and technology data (infrastructure, architecture, operating systems, security tools, IP addresses, etc).

Additional information that the contractor shall hold as confidential during the performance of services under this contract include:

If confidential information is requested to be disclosed by the contractor pursuant to a request received by a third party and such disclosure of the confidential information is required under applicable state or federal law, regulation, governmental or regulatory authority, the contractor may disclose the confidential information after providing the state with written notice of the requested disclosure ( to the extent such notice to the state is permitted by applicable law) and giving the state opportunity to review the request. If the contractor receives no objection from the state, it may release the confidential information within 30 days. Notice of the requested disclosure of confidential information by the contractor must be provided to the state within a reasonable time after the contractor's receipt of notice of the requested disclosure and, upon request of the state, shall seek to obtain legal protection from the release of the confidential information.

The following information shall not be considered confidential information: information previously known to be public information when received from the other party; information freely available to the general public; information which now is or hereafter becomes publicly known by other than a breach of confidentiality hereof; or information which is disclosed by a party pursuant to subpoen or other legal process and which as a result becomes lawfully obtainable by the general public.

## SEC. 2.20 INDEMNIFICATION

The contractor shall indemnify, hold harmless, and defend the contracting agency from and against any claim of, or liability for error, omission or negligent act of the contractor under this agreement. The contractor shall not be required to indemnify the contracting agency for a claim of, or liability for, the independent negligence of the contracting agency. If there is a claim of, or liability for, the joint negligent error or omission of the contractor and the independent negligence of the contractor and the independent negligence of the contracting agency, the indemnification and hold harmless obligation shall be apportioned on a comparative fault basis. "Contractor" and "contracting agency", as used within this and the following article, include the employees, agents and other contractors who are directly responsible, respectively, to each. The term "independent negligence" is negligence other than in the contracting agency's selection, administration, monitoring, or controlling of the contractor and in approving or accepting the contractor's work.



## SEC. 2.21 INSURANCE REQUIREMENTS

Without limiting contractor's indemnification, it is agreed that contractor shall purchase at its own expense and maintain in force at all times during the performance of services under this agreement the following policies of insurance. Where specific limits are shown, it is understood that they shall be the minimum acceptable limits. If the contractor's policy contains higher limits, the state shall be entitled to coverage to the extent of such higher limits.

Certificates of Insurance must be furnished to the Chief Procurement Officer prior to beginning work and must provide for a notice of cancellation, non-renewal, or material change of conditions in accordance with policy provisions. Failure to furnish satisfactory evidence of insurance or lapse of the policy is a material breach of this contract and shall be grounds for termination of the contractor's services. All insurance policies shall comply with and be issued by insurers licensed to transact the business of insurance under AS 21.

**Workers' Compensation Insurance:** The contractor shall provide and maintain, for all employees engaged in work under this contract, coverage as required by AS 23.30.045, and where applicable, any other statutory obligations including but not limited to Federal U.S.L. & H. and Jones Act requirements. The policy must waive subrogation against the State.

**Commercial General Liability Insurance:** covering all business premises and operations used by the Contractor in the performance of services under this agreement with minimum coverage limits of \$300,000 combined single limit per claim.

**Commercial Automobile Liability Insurance:** covering all vehicles used by the contractor in the performance of services under this agreement with minimum coverage limits of \$300,000 combined single limit per claim.

**Professional Liability Insurance:** covering all errors, omissions or negligent acts in the performance of professional services under this agreement with minimum coverage limits of \$300,000 per claim /annual aggregate.

As required by Appendix  $B^2$ , Evidence of Insurance executed by the carrier's representative and issued to the Authority, shall consist of a Certificate of Insurance or the policy declaration page with required endorsements and certifications included or attached. If a certificate is provided such evidence must include language substantially as follows:

"All policies described herein comply with all aspects of the insurance requirements of the Contract Documents for:

#### Project Title: "ENGINEERING PROJECT SUPPORT SERVICES" Project Number(s): AIDEA26-001

A copy of insurance requirements for this Contract is attached for your convenience. We suggest you provide a copy of the insurance requirements and this letter to your carrier(s).



Note: You are reminded that your insurance carrier must list the AIDEA as an additional insured for all liability coverage per the contract specifications. The Certificate Holder shall be as follows:

#### Alaska Industrial Development and Export Authority (AIDEA) AIDEA26-001 - ENGINEERING PROJECT SUPPORT SERVICES 813 West Northern Lights Blvd. Anchorage, Alaska 99503

## SEC. 2.22 FINANCIAL SOVENCY AND ABILITY TO CONDUCT BUSINESS

Both before and after the granting of any contract or agreement under this Request for Proposals the Contactor at all times must be financially solvent and have the ability to conduct business. Any agreement, contract or proposal with the contractor will terminate without notice to the contractor in the event that the contractor:

(a) was or will be insolvent, as that term is used and defined in Section 101(32) of the United States Bankruptcy Code and Section 2 of the Uniform Fraudulent Transfer Act.

(b) has unreasonably small capital or is engaged or about to engage in a business or a transaction for which any remaining assets of the contractor or affiliate are unreasonably small.

c) by executing, delivering or performing its obligations under any agreements or documents to which it is a party or by taking any action with respect thereto, intends to, nor believes that it will, incur debts beyond its ability to pay them as they mature;

(d) contemplates filing a petition in bankruptcy or for an arrangement or reorganization or similar proceeding under any law any jurisdiction, or, to the best knowledge of the contractor, is the subject of any actual, pending or threatened bankruptcy, insolvency or similar proceedings under any law of any jurisdiction.

(e) incurs any suspension and debarment or is declared ineligible or voluntarily excluded as such terms are defined under any of the debarment regulations of any United States federal government agency or department.

## SEC. 2.23 TERMINATION FOR DEFAULT

If the Project Manager or Chief Procurement Officer determines that the contractor has refused to perform the work or has failed to perform the work with such diligence as to ensure its timely and accurate completion, the Alaska Industrial Development and Export Authority may, by providing written notice to the contractor, terminate the contractor's right to proceed with part or all of the remaining work.

This clause does not restrict the state's termination rights under the contract provisions of Appendix A, attached in **SECTION 7. ATTACHMENTS**.



## SECTION 3. PROPOSAL FORMAT AND CONTENT SEC. 3.01 INTRODUCTION

Proposals must include the complete name and address of Offeror's firm and the name, mailing address, and telephone number of the person the state should contact regarding the proposal.

Proposals must confirm that the Offeror will comply with all provisions in this RFP; and, if applicable, provide notice that the firm qualifies as an Alaskan bidder. Proposals must be signed by a company officer empowered to bind the company. An Offeror's failure to include these items in the proposals may cause the proposal to be determined to be non-responsive and the proposal may be rejected.

AIDEA discourages overly lengthy and costly proposals, however, in order for the state to evaluate proposals fairly and completely, Offerors must follow the format set out in this RFP and provide all information requested.

This RFP contains Submittal Forms, which must be completed by the Offeror and submitted as their proposal. An electronic copy of the forms is posted along with this RFP. Offerors shall not re-create these forms, create their own forms, or edit the format structure of the forms unless permitted to do so.

Unless otherwise specified in this RFP, the Submittal Forms shall be the Offeror's entire proposal. Do not include any marketing information in the proposal.

## SEC. 3.02 PROPOSAL CONTENTS

The following information must be included in all proposals.

#### (a) AUTHORIZED SIGNATURE

All proposals must be signed by an individual authorized to bind the Offeror to the provisions of the RFP. Proposals must remain open and valid for at least 90-days from the date set as the deadline for receipt of proposals.

#### (b) OFFEROR'S CERTIFICATION

By signature on the proposal, Offerors certify that they comply with the following:

- A. the laws of the State of Alaska;
- B. the applicable portion of the Federal Civil Rights Act of 1964;
- C. the Equal Employment Opportunity Act and the regulations issued thereunder by the federal government;
- D. the Americans with Disabilities Act of 1990 and the regulations issued thereunder by the federal government;
- E. all terms and conditions set out in this RFP;
- F. a condition that the proposal submitted was independently arrived at, without collusion, under penalty of perjury; and
- G. that the offers will remain open and valid for at least 90 days.



If any Offeror fails to comply with [a] through [g] of this paragraph, the state reserves the right to disregard the proposal, terminate the contract, or consider the contractor in default.

#### (c) VENDOR TAX ID

A valid Vendor Tax ID must be submitted to the issuing office with the proposal or within five days of the state's request.

#### (d) CONFLICT OF INTEREST

Each proposal shall include a statement indicating whether or not the firm or any individuals working on the contract has a possible conflict of interest (e.g., currently employed by the State of Alaska or formerly employed by the State of Alaska within the past two years) and, if so, the nature of that conflict.

The Chief Procurement Officer reserves the right to consider a proposal non-responsive and reject it or cancel the award if any interest disclosed from any source could either give the appearance of a conflict or cause speculation as to the objectivity of the contract to be performed by the Offeror. The Executive Director's determination regarding any questions of conflict of interest shall be final.

#### (e) FEDERAL REQUIREMENTS

The Offeror must identify all known federal requirements that apply to the proposal, the evaluation, or the contract.

## SEC. 3.03 EXPERIENCE AND QUALIFICATIONS

Offerors must provide an organizational chart specific to the personnel assigned to accomplish the work called for in this RFP; illustrate the lines of authority; designate the individual responsible and accountable for the completion of each component and deliverable of the RFP.

Offerors must provide a narrative description of the organization of the project team and a personnel roster that identifies each person who will typically work on the contract and provide the following information about each person listed:

- Title,
- Resume,
- Location(s) where work will be performed,
- Itemize the total cost and the number of estimated hours for each individual named above in the separate Cost Proposal

Offerors must provide reference names and phone numbers for similar projects the Offeror's firm has completed.

In addition to information about the key individual's experience, provide documentation verifying the qualifications and experience of the Offeror and state all certifications as they relate to carrying out the services solicited in this RFP.

Offeror's are to provide examples of no more than five projects your firm has completed in the last 5 years. Include:

1. A brief description of the type of project, tasks, and deliverables.



- 2. The names of key individuals involved in the project.
- 3. Project schedule.

4. If possible, Client's name, their address, current telephone number, and contact person who can respond to queries concerning their experience with the Offeror's firm.

## SEC. 3.04 UNDERSTANDING OF THE PROJECT

Offerors must provide comprehensive narrative statements that illustrate their understanding of the requirements of the project and the project schedule.

## SEC. 3.05 METHODOLOGY USED FOR THE PROJECT

Offerors must provide comprehensive narrative statements that set out the methodology they intend to employ and illustrate how the methodology will serve to accomplish the work and meet the state's project schedule.

SPECIAL NOTE: The Offeror shall not disclose their costs in this Submittal Form.

## SEC. 3.06 MANAGEMENT PLAN FOR THE PROJECT

Offerors must provide comprehensive narrative statements that set out the management plan they intend to follow and illustrate how the plan will serve to accomplish the work and meet the state's project schedule.

SPECIAL NOTE: The Offeror shall not disclose their costs in this Submittal Form

## SEC. 3.07 COST PROPOSAL

Offerors must complete and submit this Submittal Form, see attachment #1.

This form needs to contain the hourly billing rate of the Project Staff. This will not be used for evaluation purposes but will be used as reference for the Contract.

COST WILL NOT BE USED AS EVALUATION CRITERIA AS PER AS 36.30.270.

## SEC. 3.08 BID BOND – PERFORMANCE BOND

#### Bid Bond

Offerors are not required to obtain a bid bond for to submit a proposal.

#### **Performance Bond**

Offerors are not required to obtain a Performance bond for to submit a proposal.

#### SEC. 3.09 EVALUATION CRITERIA

All proposals will be reviewed to determine if they are responsive. Proposals determined to be responsive will be evaluated using the criterion that is set out in SECTION 4. EVALUATION CRITERIA AND CONTRACTOR SELECTION.



# SECTION 4. EVALUATION CRITERIA AND CONTRACTOR SELECTION

## SEC. 4.01 SUMMARY OF EVALUATION PROCESS

The service sought is an Architectural, Engineering, or Land Surveying contract that is selected in accordance with AS 36.30.270 (a). Cost will NOT be used as an evaluation factor of the proposals. The state will use the following steps to evaluate and prioritize proposals:

1) Proposals will be assessed for overall responsiveness. Proposals deemed non-responsive will be eliminated from further consideration. When determining the most qualified and suitable firm or person, the procurement officer shall also consider the

(1) proximity to the project site of the office of the firm or person unless federal law prohibits this factor from being considered in the awarding of the contract; and

(2) employment practices of the firm or person with regard to women and minorities.

#### SEC. 4.02 EVALUATION CRITERIA

Proposals will be evaluated based on their overall value to state, and the procurement officer will determine the most qualified and suitable firm or person and select that offer. Note: An evaluation may not be based on discrimination due to the race, religion, color, national origin, sex, age, marital status, pregnancy, parenthood, disability, or political affiliation of the Offeror.

#### **Section I - Technical Proposal**

#### 1. Objectives, Services and Commitments

Response must demonstrate your comprehension of the objectives and services for the proposed contract. Do not merely duplicate the Statement of Work provided with this RFP. Responses should portray a knowledge of AIDEA's unique role in project consideration, financing, and execution. Define any assumptions that may be necessary to provide a thorough response to this RFP.

Include a discussion of your company's understanding of the services required and your company's relevant experience providing the types of services identified in the Statement of Work.

Your response must also: (1) describe your company's availability to commit to this work, to include both current and potential time commitments of your proposed Project Staff and how any conflicts would be managed; (2) discuss the projected workload of each firm (Offeror and Offeror's Proposed Subcontractors) for all clients and the impact of your company's performance capabilities with regards to completing the Authority's work; and (3) demonstrate adequate support personnel, facilities and other resources, as necessary, to provide the services required.

#### 2. Methods

Response must outline the methods for accomplishing the proposed contract and Statement of Work, including the Offeror's plans for subcontracting. Offerors should consider how each task may be carried out and what level of interaction may be required from/with the Authority. Offerors should also address

2. Weight: 20

1. Weight: 10



how their team and/or proposed approach/methods will provide overall assistance in the management of projects at various stages within each phase of the project analysis and decision making process (see Figure 2 in Statement of Work). If applicable, Offerors should suggest alternative methods for executing the Statement of Work that may produce improved results or efficiencies. Identify any distinct and substantive qualifications for undertaking the proposed contract, such as the availability of specialized equipment, software, unique approaches, unique capabilities/experiences or concepts relevant to the required services which the Offeror may use.

#### 3. Management and Quality Control

Response must describe the administrative and operational structures to be used for performing the proposed contract. For example, the Offeror should consider who will have overall responsibility for the contract; who will have direct responsibility for specific disciplines; and what will the lines of authority/communication be? A graphic depiction of the proposed team organizational chart is preferred in the response to this criterion. Accordingly, your response should also identify how communications will be maintained between your Project Staff, the Authority and (as applicable) any other government agencies or the public.

Offerors should provide a description of their proposed quality control procedures and any staff that may be assigned to specific quality control processes. This response should be specific to the anticipated activities that will be conducted under the proposed Statement of Work.

#### 4. Proposed Project Staff

Response must name the individuals to perform the following functions related to the contract and Statement of Work, including providing a brief description of their qualifications for performing their role on the project. The offeror is also encouraged to provide the names and narratives of any other professional/technical personnel that are anticipated to be utilized in executing the proposed contract. For each individual identified, describe the work to be performed and detail their specific qualifications and substantive experience directly related to the proposed contract. Include subcontractors directly involved in this contract. A response prepared specifically for this proposal is required. Marketing resumes often include non-relevant information which may detract from the evaluation of proposal. Lists of projects are not useful. Focus on each individual's specific duties and responsibilities and how their professional discipline or job classification, current certifications and what role they will have under this contract. List at least 2 professional references (contact persons and telephone numbers) for each person. Response must name the individuals to perform the following FUNCTIONS plus any other professional/technical functions you deem essential to perform the services:

**1. Project Management (single point-of-contact directly engaged in contract performance)** 

- 2. Contract Management (contract compliance)
- 3. Construction Management 8. Environmental/Permitting
- 4. Civil Engineering\* 9. Building Architect\*
- 5. Mechanical Engineering\* 10. Cost Estimating
- 6. Electrical Engineering \* 11. Marine Infrastructure Planner
- 7. Structural Engineering\*

\*All personnel acting in responsible charge for all Architectural, Engineering and Land Surveying functions require an Alaska Registration and must be identified in your proposal

3. Weight: 15

4. Weight: 30



6.

Weight:

5

#### 5. Past Performance

Response must describe previous projects the project team has worked on that are related in size and scope to this project. Describe the dollar amount of the projects and a brief narrative of the successes of the projects. Address how the experience will help your team to perform under this contract. Provide references (contact name and phone number) for each project. Indicate which of the proposed firms and project staff was involved in each project. The Authority reserves the right to investigate referenced projects, contact references and research other projects that the respondent has worked on.

Explain professional experience in structural, marine and civil infrastructure projects in Alaska. Explain experience providing feasibility analysis, high-level conceptual plans and estimates for similar projects. Explain experience with construction management, engineering support, and project administration of similar type of infrastructure projects.

Explain experience in asset management and lifecycle costs of industrial facilities and ability to produce comprehensive maintenance management plans for owned assets. Assets such as commercial buildings, hangers, ports and port facilities, docks, shipyards, mines, rail, telecommunications, and other infrastructure throughout Alaska.

#### 6. Quality of Proposal

Offerors do NOT respond directly to this criterion. Proposal review committee members will rate this criterion based on their perception of the clarity, completeness and presentation of the submittal. Note: This criterion is NOT used to evaluate color, graphics or other visual techniques, except where they may detract from legibility.

#### SEC. 4.03 SELECTION PROCEDURE

1. Competitive Sealed Proposals will be evaluated by a committee (2 AAC 12, Article 4). Evaluation of responses to criteria set forth in Sec. 4.02 results in a numerical score for each proposal. Each criterion in Sec. 4.02 has an assigned weight for this RFP which demonstrates its relative importance. The total weight is 100 (100%). Each one- percent weight equates to a range of 0-5 points per Evaluator. The maximum points (score) obtainable for any proposal is equal to the product of 500 multiplied by the number of Evaluators.

2. Scoring of proposals will be accomplished as follows:

2.1 Each Evaluator will individually read and rate each Offeror's response to each criteria described in Sec. 4.02. Ratings will be based solely on contents of proposal and in compliance with the Authority's standard Instructions for Evaluation Committee. Except as may be stated within any criteria description in Part C, a rating of "5" = Best Response from all Offerors; "4" to "1" = Progressively Less Responsive; "0" = Non- Responsive. Ratings are multiplied by the assigned weights for each criteria to obtain criteria scores.

2.2 If only 1-3 proposals are received the rating scale may be adjusted. A rating of "5" = Best Response from all Offerors "4" to "3" = progressively less responsive; "0" = Non-Responsive. (1-2 will not be used).

#### 5. Weight: 20



2.3 After completion of individual ratings in Sec. 4.02, Section I - Technical Proposal, the Evaluation Committee will meet to discuss proposals. Evaluators may then alter their ratings; however, any changes shall be based solely on the criteria set forth in Sec. 4.02.

2.4 After scoring Sec. 4.02 - Section I - Technical Proposal, criteria scores for Sec. 4.02 - and Section II - Price (if applicable) and bidder preference will be calculated based on criteria descriptions.

2.5 The total score for each Offeror will be obtained by summing the scores determined for each criteria in Sections I, II and III (as applicable) of Sec. 4.02. The order of ranking for negotiations shall be as follows: highest scored Offeror will be ranked first, next highest scored second, and etcetera.

3. Evaluators may discuss factual knowledge of, and may investigate Offerors' and proposed Subcontractors' prior work experience and performance, including but not limited to, projects referenced in proposal, available written evaluations, and may contact listed references or other persons knowledgeable of a Contractor's and/or a Subcontractor's past performance. Factors such as, but not limited to, overall experience relative to the proposed contract, quality of work, control of cost, and ability to meet schedules may be addressed. If any issues of significant concern to the proposed contract are discovered, the Committee may:

- 3.1 Provide written recommendations for consideration during contract negotiations.
- 3.2 Conduct discussions in accordance with paragraph 4, below.

4. The Committee may decide to conduct discussions (or "interviews") with responsible Offerors whose proposals are determined to be reasonably susceptible of being selected for award for the purpose of clarification to assure full understanding of, and responsiveness to, the solicitation requirements (3 AAC 100.400). Offerors selected by the Committee for discussions may be permitted to submit Best and Final Offers (BAFO) for final Committee Evaluation. After discussions and any BAFO's, Evaluators will determine the final scoring and ranking for contract negotiations by evaluating written and oral responses using only the criteria set forth in Sec. 4.02 of this RFP (3 AAC 100.400).



## SECTION 5. GENERAL PROCESS AND LEGAL INFORMATION

## SEC. 5.01 INFORMAL DEBRIEFING

When the contract is completed, an informal debriefing may be performed at the discretion of the Project Manager or Chief Procurement Officer. If performed, the scope of the debriefing will be limited to the work performed by the contractor.

### SEC. 5.02 ALASKA BUSINESS LICENSE AND OTHER REQUIRED LICENSES

Prior to the award of a contract, an Offeror must hold a valid Alaska business license. However, in order to receive the Alaska Bidder Preference and other related preferences, such as the Alaska Veteran Preference and Alaska Offeror Preference, an Offeror must hold a valid Alaska business license prior to the deadline for receipt of proposals. Offerors should contact the **Department of Commerce, Community and Economic Development, Division of Corporations, Business, and Professional Licensing, PO Box 110806, Juneau, Alaska 99811-0806**, for information on these licenses. Acceptable evidence that the Offeror possesses a valid Alaska business license may consist of any one of the following:

- copy of an Alaska business license;
- certification on the proposal that the Offeror has a valid Alaska business license and has included the license number in the proposal;
- a canceled check for the Alaska business license fee;
- a copy of the Alaska business license application with a receipt stamp from the state's occupational licensing office; or
- a sworn and notarized statement that the Offeror has applied and paid for the Alaska business license.

You are not required to hold a valid Alaska business license at the time proposals are opened if you possess one of the following licenses and are offering services or supplies under that specific line of business:

- fisheries business licenses issued by Alaska Department of Revenue or Alaska Department of Fish and Game,
- liquor licenses issued by Alaska Department of Revenue for alcohol sales only,
- insurance licenses issued by Alaska Department of Commerce, Community and Economic Development, Division of Insurance, or
- Mining licenses issued by Alaska Department of Revenue.

Prior the deadline for receipt of proposals, all Offerors must hold any other necessary applicable professional licenses required by Alaska Statute.

#### SEC. 5.03 SITE INSPECTION

Alaska Industrial Development and Export Authority may conduct on-site visits to evaluate the Offeror's capacity to perform the contract. An Offeror must agree, at risk of being found non-responsive and



having its proposal rejected, to provide the state reasonable access to relevant portions of its work sites. Individuals designated by the Chief Procurement Officer at the state's expense will make site inspection.

## SEC. 5.04 CLARIFICATION OF OFFERS

In order to determine if a proposal is reasonably susceptible for award, communications by the Chief Procurement Officer or the proposal evaluation committee (PEC) are permitted with an Offeror to clarify uncertainties or eliminate confusion concerning the contents of a proposal. Clarifications may not result in a material or substantive change to the proposal. The evaluation by the Chief Procurement Officer or the PEC may be adjusted as a result of a clarification under this section.

## SEC. 5.05 DISCUSSIONS WITH OFFERORS

The state may conduct discussions with Offerors in accordance with AS 36.30.240 and 2 AAC 12.290. The purpose of these discussions will be to ensure full understanding of the requirements of the RFP and proposal. Discussions will be limited to specific sections of the RFP or proposal identified by the Chief Procurement Officer. Discussions will only be held with Offerors who have submitted a proposal deemed reasonably susceptible for award by the Chief Procurement Officer. Discussions, if held, will be after initial evaluation of proposals by the Chief Procurement Officer or the PEC. If modifications are made as a result of these discussions, they will be put in writing. Following discussions, the Chief Procurement Officer may set a time for best and final proposal submissions from those Offerors with whom discussions were held. Proposals may be reevaluated after receipt of best and final proposal submissions.

If an Offeror does not submit a best and final proposal or a notice of withdrawal, the Offeror's immediate previous proposal is considered the Offeror's best and final proposal.

Offerors with a disability needing accommodation should contact the Chief Procurement Officer prior to the date set for discussions so that reasonable accommodation can be made. Any oral modification of a proposal must be reduced to writing by the Offeror.

## SEC. 5.06 EVALUATION OF PROPOSALS

The Chief Procurement Officer, or the procurement officer assigned, will evaluate proposals. The evaluation will be based solely on the evaluation factors set out in **SECTION 4. EVALUATION CRITERIA AND CONTRACTOR SELECTION**.

After receipt of proposals, if there is a need for any substantial clarification or material change in the RFP, an amendment will be issued. The amendment will incorporate the clarification or change, and a new date and time established for new or amended proposals. Evaluations may be adjusted as a result of receiving new or amended proposals.

## SEC. 5.07 CONTRACT NEGOTIATION

After final evaluation, the Chief Procurement Officer may negotiate with the Offeror(s) of the highest-ranked proposals.

Negotiations, if held, shall be within the scope of the request for proposals and limited to those items which would not have an effect on the ranking of proposals. If the highest-ranked Offeror fails to provide necessary information for negotiations in a timely manner, or fails to negotiate in good faith, the state may terminate negotiations and negotiate with the Offeror of the next highest-ranked proposal. If contract



negotiations are commenced, they may be held in the REDOUBT conference room on the 1ST floor of the AIDEA/AEA Building in ANCHORAGE, Alaska.

If the contract negotiations take place in ANCHORAGE, Alaska, the Offeror will be responsible for their travel and per diem expenses.

## SEC. 5.08 FAILURE TO NEGOTIATE

If the selected Offeror

- fails to provide the information required to begin negotiations in a timely manner; or
- fails to negotiate in good faith; or
- indicates they cannot perform the contract within the budgeted funds available for the project; or
- if the Offeror and the state, after a good faith effort, simply cannot come to terms,

the state may terminate negotiations with the Offeror initially selected and commence negotiations with the next highest ranked Offeror.

## SEC. 5.09 OFFEROR NOTIFICATION OF SELECTION

After the completion of contract negotiation, the Chief Procurement Officer will issue a written Notice of Intent to Award (NOIA) and send copies of that notice to all Offerors who submitted proposals. The notice will set out the names of all Offerors and identify the Offeror selected for award.

#### SEC. 5.10 PROTEST

AS 36.30.560 provides that an interested party may protest the content of the RFP.

An interested party is defined in 2 AAC 12.990(a) (7) as "an actual or prospective bidder or Offeror whose economic interest might be affected substantially and directly by the issuance of a contract solicitation, the award of a contract, or the failure to award a contract."

If an interested party wishes to protest the content of a solicitation, the protest must be received, in writing, by the Chief Procurement Officer at least ten days prior to the deadline for receipt of proposals.

AS 36.30.560 also provides that an interested party may protest the award of a contract or the proposed award of a contract.

If an Offeror wishes to protest the award of a contract or the proposed award of a contract, the protest must be received, in writing, by the Chief Procurement Officer within ten days after the date the Notice of Intent to Award the contract is issued.

A protester must have submitted a proposal in order to have sufficient standing to protest the proposed award of a contract. Protests must include the following information:

- the name, address, and telephone number of the protester;
- the signature of the protester or the protester's representative;
- identification of the contracting agency and the solicitation or contract at issue;



• a detailed statement of the legal and factual grounds of the protest including copies of relevant documents; and the form of relief requested.

Protests filed by telex or telegram are not acceptable because they do not contain a signature. Fax copies containing a signature are acceptable.

The Chief Procurement Officer will issue a written response to the protest. The response will set out the Chief Procurement Officer's decision and contain the basis of the decision within the statutory time limit in AS 36.30.580. A copy of the decision will be furnished to the protester by certified mail, fax or another method that provides evidence of receipt.

All Offerors will be notified of any protest. The review of protests, decisions of the Chief Procurement Officer, appeals, and hearings, will be conducted in accordance with the State Procurement Code (AS 36.30), Article 8 "Legal and Contractual Remedies."

## SEC. 5.11 APPLICATION OF PREFERENCES

Cost is not a factor for the proposal evaluation so preferences are not applicable.

## SEC. 5.12 ALASKA BIDDER PREFERENCE

Cost is not a factor for the proposal evaluation so preferences are not applicable.

## SEC. 5.13 ALASKA VETERAN PREFERENCE

Cost is not a factor for the proposal evaluation so preferences are not applicable.

## SEC. 5.14 STANDARD CONTRACT PROVISIONS

The contractor will be required to sign the state's Standard Agreement Form for Professional Services Contracts (form SAF.DOC/Appendix A) **OR** Standard Contract Form for Goods and Non-Professional Services (form SCF.DOC/Appendix A). This form is attached with the RFP for your review. The contractor must comply with the contract provisions set out in this attachment. No alteration of these provisions will be permitted without prior written approval from the Department of Law, and the state reserves the right to reject a proposal that is non-compliant or takes exception with the contract terms and conditions stated in the Agreement. Any requests to change language in this document (adjust, modify, add, delete, etc.), must be set out in the Offeror's proposal in a separate document. Please include the following information with any change that you are proposing:

- 1) Identify the provision that the Offeror takes exception with.
- 2) Identify why the provision is unjust, unreasonable, etc.
- 3) Identify exactly what suggested changes should be made.

## SEC. 5.15 QUALIFIED OFFERORS

Per 2 AAC 12.875, unless provided for otherwise in the RFP, to qualify as an Offeror for award of a contract issued under AS 36.30, the Offeror must:

1) Add value in the contract by actually performing, controlling, managing, or supervising the services to be provided; or



2) Be in the business of selling and have actually sold on a regular basis the supplies that are the subject of the RFP.

If the Offeror leases services or supplies or acts as a broker or agency in providing the services or supplies in order to meet these requirements, the Chief Procurement Officer may not accept the Offeror as a qualified Offeror under AS 36.30.

## SEC. 5.16 PROPOSAL AS PART OF THE CONTRACT

Part of or all of this RFP and the successful proposal may be incorporated into the contract.

## SEC. 5.17 ADDITIONAL TERMS AND CONDITIONS

The state reserves the right to add terms and conditions during contract negotiations. These terms and conditions will be within the scope of the RFP and will not affect the proposal evaluations.

## SEC. 5.18 HUMAN TRAFFICKING

By signature on their proposal, the Offeror certifies that the Offeror is not established and headquartered or incorporated and headquartered in a country recognized as Tier 3 in the most recent United States Department of State's Trafficking in Persons Report.

The most recent United States Department of State's Trafficking in Persons Report can be found at the following website: <u>https://www.state.gov/trafficking-in-persons-report/</u>

Failure to comply with this requirement will cause the state to reject the proposal as non-responsive or cancel the contract.

## SEC. 5.19 RIGHT OF REJECTION

Offerors must comply with all of the terms of the RFP, the State Procurement Code (AS 36.30), and all applicable local, state, and federal laws, codes, and regulations. The Chief Procurement Officer may reject any proposal that does not comply with all of the material and substantial terms, conditions, and performance requirements of the RFP.

Offerors may not qualify the proposal nor restrict the rights of the state. If an Offeror does so, the Chief Procurement Officer may determine the proposal to be a non-responsive counteroffer and the proposal may be rejected.

Minor informalities that:

- do not affect responsiveness;
- are merely a matter of form or format;
- do not change the relative standing or otherwise prejudice other offers;
- do not change the meaning or scope of the RFP;
- are trivial, negligible, or immaterial in nature;
- do not reflect a material change in the work; or
- do not constitute a substantial reservation against a requirement or provision;

may be waived by the Chief Procurement Officer.



The State reserves the right to refrain from making an award if it determines that it is not in the best interest of the State.

#### A proposal from a debarred or suspended Offeror shall be rejected.

## SEC. 5.20 AIDEA NOT RESPONSIBLE FOR PREPARATION COSTS

Alaska Industrial Development and Export Authority will not pay any cost associated with the preparation, submittal, presentation, or evaluation of any proposal.

## SEC. 5.21 DISCLOSURE OF PROPOSAL CONTENTS

All proposals and other material submitted become the property of the State of Alaska and may be returned only at the state's option. AS 40.25.110 requires public records to be open to reasonable inspection. All proposal information, including detailed price and cost information, will be held in confidence during the evaluation process and prior to the time a Notice of Intent to Award is issued. Thereafter, proposals will become public information.

The Office of Procurement and Property Management (OPPM), or their designee recognizes that some information an Offeror submits might be confidential under the United States or the State of Alaska Constitution, a federal statute or regulation, or a State of Alaska statute: i.e., might be confidential business information (CBI). *See, e.g.*, article 1, section 1 of the Alaska Constitution; AS 45.50.910 – 45.50.945 (the Alaska Uniform Trade Secrets Act); *DNR v. Arctic Slope Regional Corp.*, 834 P.2d 134, 137-39 (Alaska 1991). For OPPM or their designee to treat information an Offeror submits with its proposal as CBI, the Offeror must do the following when submitting their proposal: (1) mark the specific information it asserts is CBI; and (2) for each discrete set of such information, identify, in writing, each authority the Offeror asserts make the information CBI. If the Offeror does not do these things, the information will become public after the Notice of Intent to Award is issued. If the Offeror does these things, OPPM or their designee will evaluate the Offeror's assertion upon receiving a request for the information. If OPPM or their designee reject the assertion, they will, to the extent permitted by federal and State of Alaska law, undertake reasonable measures to give the Offeror an opportunity to object to the disclosure of the information.

## SEC. 5.22 ASSIGNMENT

Per 2 AAC 12.480, the contractor may not transfer or assign any portion of the contract without prior written approval from the Chief Procurement Officer.

## SEC. 5.23 DISPUTES

A contract resulting from this RFP is governed by the laws of the State of Alaska. If the contractor has a claim arising in connection with the agreement that it cannot resolve with the State by mutual agreement, it shall pursue the claim, if at all, in accordance with the provisions of AS 36.30.620 - AS 36.30.632. To the extent not otherwise governed by the preceding, the claim shall be brought only in the Superior Court of the State of Alaska and not elsewhere.

## SEC. 5.24 SEVERABILITY

If any provision of the contract or agreement is declared by a court to be illegal or in conflict with any law, the validity of the remaining terms and provisions will not be affected; and the rights and obligations of the parties will be construed and enforced as if the contract did not contain the particular provision held to be invalid.



## SEC. 5.25 SUPPLEMENTAL TERMS AND CONDITIONS

Proposals must comply with Section 6.08 Right of Rejection. However, if the state fails to identify or detect supplemental terms or conditions that conflict with those contained in this RFP or that diminish the state's rights under any contract resulting from the RFP, the term(s) or condition(s) will be considered null and void. After award of contract:

If conflict arises between a supplemental term or condition included in the proposal and a term or condition of the RFP, the term or condition of the RFP will prevail; and

If the state's rights would be diminished as a result of application of a supplemental term or condition included in the proposal, the supplemental term or condition will be considered null and void.

## SEC. 5.26 SOLICITATION ADVERTISING

Public notice has been provided in accordance with 2 AAC 12.220.

#### SEC. 5.27 FEDERALLY IMPOSED TARIFFS

Changes in price (increase or decrease) resulting directly from a new or updated federal tariff, excise tax, or duty, imposed after contract award may be adjusted during the contract period or before delivery into the United States via contract amendment.

- Notification of Changes: The contractor must promptly notify the Chief Procurement Officer in writing of any new, increased, or decreased federal excise tax or duty that may result in either an increase or decrease in the contact price and shall take appropriate action as directed by the Chief Procurement Officer.
- After-imposed or Increased Taxes and Duties: Any federal excise tax or duty for goods or services covered by this contract that was exempted or excluded on the contract award date but later imposed on the contractor during the contract period, as the result of legislative, judicial, or administrative action may result in a price increase provided:
  - a) The tax or duty takes effect after the contract award date and isn't otherwise addressed by the contract.
  - b) The contractor warrants, in writing, that no amount of the newly imposed federal excise tax or duty or rate increase was included in the contract price, as a contingency or otherwise.
- After-relieved or Decreased Taxes and Duties: The contract price shall be decreased by the amount of any decrease in federal excise tax or duty for goods or services under the contract, except social security or other employment taxes, that the contractor is required to pay or bear, or does not obtain a refund of, through the contractor's fault, negligence, or failure to follow instructions of the Chief Procurement Officer.
- State's Ability to Make Changes: The state reserves the right to request verification of federal excise tax or duty amounts on goods or services covered by this contract and increase or decrease the contract price accordingly.
- **Price Change Threshold:** No adjustment shall be made in the contract price under this clause unless the amount of the adjustment exceeds \$250.



## SECTION 6. ATTACHMENTS

## SEC. 6.01 ATTACHMENTS

#### Attachments:

- 1) Attachment 1 Cost Proposal.
- 2) Attachment 2 PSA Appendix B2 Indemnity and Insurance
- 3) Attachment 3 Former Employee Certificate
- 4) Attachment 4 Certification Regarding Debarment, Suspension, Ineligibility And Voluntary Exclusion -Lower Tier Covered Transactions
- 5) Attachment 5 Form 25D-5 Subcontractor List
- 6) Attachment 6 Example of Professional Service Agreement Form with Appendix