Alaska Industrial Development and Export Authority (AIDEA)

REQUEST FOR PROPOSALS PACKAGE

Α

PART

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ISSUING (OFFICE			
Agency Contact, Email & Phone No.: Kelly Noble, Contracting Contracting Division: Alaska Industrial Deve	lopment and Export Authority			
PROJE	ECT			
RFP NUMBER 23017				
Project Site (City, Village, etc.) 813 W. Northern L				
Project Title & Contract Description: Fan Replacement	I			
The Alaska Industrial Development and Export Authority (AIDE proposals from qualified mechanical companies interested in				
Northern Lights Blvd., Anchorage AK, 99503.	providing full replacement on the premises of 615 vv.			
SCHEDULE &	PAYMENT			
Anticipated period for performance-Begin/End: March 2023 to	April 2023			
	to \$250,000			
	d Price (FFP)			
SUBMITTAL DEADLINE AND LOCATION OFFERORS ARE RESPONSIBLE TO ASSURE DELIVERY PRIOR TO DEADLINE (3 AAC 100.360). ONLY PROPOSALS RECEIVED PRIOR TO THE FOLLOWING DATE AND TIME WILL BE OPENED.				
DATE: August 26th, 2022 PREVAILING TIME	: 2:00 pm			
To submit Proposals in person, deliver to the following location				
Alaska Industrial Development and Export Authority Kelly Noble, Contracting Officer 813 West Northem Lights Blvd. Anchorage, AK 99503				
If you have questions regarding submitting proposals, email or call Kelly Noble at (907) 771-3909. IMPORTANT NOTICE: If you downloaded this solicitation from the AIDEA's Website, you must register on the online plan holders list to receive subsequent addenda. Failure to register may adversely affect your proposal. It is the Offeror's responsibility to insure that they have received all addenda affecting this RFP. To register, go to www.AIDEA.org and provide the project name & number, company name & contact person, address, phone number & fax number.				

SELECTION PROCEDURE



- 1. Competitive Sealed Proposals will be evaluated by a committee (3 AAC 100.370). Evaluation of responses to criteria set forth in Part C results in a numerical score for each proposal. Each criterion in Part C has an assigned weight for this RFP which demonstrates its relative importance. The total of all weights is 100 (100%). Each one- percent weight equates to a potential range of 0-5 points per Evaluator. The maximum points (score) obtainable for any proposal is equal to the product of 500 multiplied by the number of Evaluators.
- Scoring of proposals will be accomplished as follows:
 - 2.1 Each Evaluator will individually read and rate each Offeror's response to each criterion described in Part C Section I Technical Proposal. Ratings will be based solely on contents of proposal and in compliance with the Authority's standard Instructions for Evaluation Committee. Except as may be stated within any criterion description in Part C, a rating of "5" = Best Response from all Offerors; "4" to "1" = Progressively Less Responsive; "0" = Non-Responsive. Ratings are multiplied by the assigned weights for each criterion to obtain criteria scores.
 - 2.2 If only 1-3 proposals are received the rating scale may be adjusted. A rating of "5" = Best Response from all Offerors "4" to "3" = progressively less responsive; "0" = Non-Responsive. (1-2 will not be used)
 - 2.3 After completion of individual ratings in Part C, Section 1, Technical Proposal, the Evaluation Committee will meet to discuss proposals. Evaluators may then alter their ratings; however, any changes shall be based solely on the criteria set forth in Part C.
 - 2.4 After scoring Part C Section I Technical Proposal, criteria scores for Part C -and Section II Price (if applicable) and bidder preference will be calculated based on criteria descriptions.
 - 2.5 The total score for each Offeror will be obtained by summing the scores determined for each criterion in Sections I, II and III of Part C. The order of ranking for negotiations shall be as follows: highest scored Offeror will be ranked first, next highest scored second, and etcetera.
- 3. Evaluators may discuss factual knowledge of, and may investigate Offerors' and proposed Subcontractors' prior work experience and performance, including but not limited to, projects referenced in proposal, available written evaluations, and may contact listed references or other persons knowledgeable of a Contractor's and/or a Subcontractor's past performance. Factors such as, but not limited to, overall experience relative to the proposed contract, quality of work, control of cost, and ability to meet schedules may be addressed. If any issues of significant concern to the proposed contract are discovered, the Committee may:
 - 3.1 Provide written recommendations for consideration during contract negotiations;
 - 3.2 Conduct discussions after the Evaluation Committee, in accordance with paragraph 4, below.
- 4. The Committee may decide to conduct discussions (or "interviews") with responsible Offerors whose proposals are determined to be reasonably susceptible of being selected for award for the purpose of clarification to assure full understanding of, and responsiveness to, the solicitation requirements (3 AAC 100.400). Offerors selected by the Committee for discussions may be permitted to submit Best and Final Offers (BAFO) for final Committee Evaluation. After discussions and any BAFO's, Evaluators will determine the final scoring and ranking for contract negotiations by evaluating written and oral responses using only the criteria set forth in Part C of this RFP (3 AAC 100.400).
- 5. If contract negotiations are unsuccessful with Offeror(s) selected for negotiation, the Contracting Agency may either cancel the solicitation or negotiate with other Offerors in the order of ranking.

NOTICES



- 1. The Contracting Agency is an equal opportunity employer.
- 2. A copy of the Contract General Conditions and sample contract are provided as a separate document.
- 3. Offerors are specifically advised that a contract shall not be in effect until a written agreement is executed by an authorized agent of the Authority. The Authority shall not be liable for any cost incurred by an Offeror in response to this solicitation, including any work done, even in good faith, prior to execution of a contract and issuance of a Notice to Proceed.
- 4. The Authority expressly reserves the right to waive minor informalities, negotiate changes or reject any and all proposals and to not award the proposed contract, if in its best interest. "Minor Informalities" means matters of form rather than substance which are evident from the submittal, or are insignificant matters that have a negligible effect on price, quantity, quality, delivery, or contractual conditions and can be waived or corrected without prejudice to other Offerors.
- 5. All proposals shall be open for public inspection per (3 AAC 100.680) after a Notice of Intent to Award is issued. Offerors should not include proprietary information in proposals if such information should not be disclosed to the public. Any language within a submittal purporting to render all or portions of a proposal confidential will be disregarded. Proprietary information which may be provided after selection for contract negotiations will be confidential if expressly agreed to by the Authority and Executive Director.
- 6. Substitution for any personnel named in a proposal may result in termination of negotiations and the contract.
- 7. If it is discovered that a selected Offeror is in arrears on taxes due the State of Alaska, a contract may not be awarded until the Alaska Department of Revenue approves the payment provisions for the contract.
- 8. Offerors and proposed subcontractors shall be in compliance with the statutory requirements for Alaska business licensing and professional registrations included in the certification statement on Page 2 of Part D in this RFP package.
- 9. PRICE COMPETITION: Price cannot be an Evaluation Criterion in accordance with PL-92.582 Brooks Act for services that must be performed only by Architects, Engineers or Land Surveyors (A/E or LS) licensed in the State of Alaska, UNLESS the provisions of AS 36.30.270(d) apply; i.e., unless the services required are repetitious in nature, and the nature and amount of services required are thoroughly defined by measurable and objective standards to reasonably enable firms or persons making proposals to compete with a clear understanding and interpretation of the services required.
- 10. Standard insurance provisions for Worker's Compensation, General and Automobile Liability, and Professional Liability are contained in Appendix D, Indemnification and Insurance. Coverages may be modified under very limited circumstances. Offeror should not assume any modification of coverages.

11.	Professional Liability Insurance for the proposed contract: [X] is required is not required as shown on Appendix D, Indemnification and Insurance.			
12.	Pre-proposal Conference:	None	[X]	As follows:
Thu	rsday, August 11 th , 2022 2pm at 813	W. Northern Lights B	Blvd., A	Anchorage AK 99503

13. Special Notices:

- 13.1 **Alaska Business License** (Form 08-070 issued under AS 43.70) at the time contract is awarded as required by AS 36.30.210(e) for Contractor and all Subcontractors. In accordance with Administrative Manual, Section 81.120, proof of application for an Alaska Business license will satisfy this requirement. Per AAM 81.120, acceptable evidence that the offeror possesses a valid Alaska business license consists of any one of the following:
- Copy of the Alaska business license.
- b. A canceled check that demonstrates payment for the Alaska business license fee.
- c. A copy of the Alaska business license application with a receipt stamp from the State's business license office.
- d. A sworn notarized affidavit that the bidder/offeror applied and paid for the Alaska business license.
- e. Other forms of evidence acceptable to the Department of Law.

13.5 AIDEA has adopted a COVID-19 Management Plan that was developed with the Associated General Contractors of Alaska and the State of Alaska Department of Transportation & Public Facilities ("DOTPF"), and has been approved by the Alaska Department of Commerce, Community and Economic Development for utilization by AIDEA. Contractors and consultants in compliance with the requirements of Health Mandates 10 and 12. A copy of this plan may be downloaded at: http://dot.alaska.gov/stwddes/dcsconst/assets/pdf/covid_response_master.pdf.

To comply with the Health Mandates, all AIDEA contractors, subcontractors and consultants must either adopt the preapproved COVID-19 Management Plan, or develop their own approved plan.

Consistent with AIDEA General Conditions Appendix A, the Contractor will be responsible for paying all costs and expenses incurred to comply with all COVID-19 Health Mandates in effect during times when the Contractor is performing project-related work activities. The Contractor will additionally be responsible for preparing all general or site-specific mitigation and response plans required for its forces, along with any attendant schedule delays or impacts. To the extent, mitigation and response plans are required by a Health Mandate, those will be provided to the Project Manager seven (7) days prior to travel.

SUBMITTAL CHECKLIST



Offeror may use left margin to check off items when completed.

]]	1. Offerors must carefully review this RFP Package for defects and questionable material and become familiar with submittal requirements. Submit written comments to the address shown under "Submittal Deadline and Location" or page 1 of Part A - RFP. Substantive issues will be addressed in a written addendum to all RFP recipients on record Failure to comply with directions may result in lower score and may eliminate an Offer from consideration. Protests based on alleged improprieties or ambiguities in a solicitation may be disallowed at the discretion of the Authority if the protest is not received in writing at least five Authority work days prior to the Offer deadline (3 AAC 100.570).		
[]	2. Review Part A - RFP and the proposed Statement of Work and any other attached or referenced materials. If no Statement of Work is attached, telephone the Authority contact person identified on page 1 of Part A.		
]]	3. Review Part C - Evaluation Criteria. Read each criterion in light of the proposed Statement of Work. Note any project specific criteria which may have been added or any changes to standard criteria descriptions which may have been made. Be aware of the assigned weight for each criterion. If a weight is not entered for any criterion on Part C, notify the Agency contact person. Plan your proposal to address the applicable criteria. Criteria Responses shall not exceed the number of pages stated below.		
]]	4. Prepare a distinct Response for each criterion that has a weight more than zero. Failure to respond directly to any criteria weighted more than zero will result in an evaluation score of zero for that criteria. Any Responses to criteria weighted zero will be disregarded. Acceptable Responses must be specific and directly related to the Contracting Agency's proposed Statement of Work. Marketing brochures, marketing resumes, and other non-project specific materials will be discarded without evaluation and should not be submitted.		
]	1	5. Each criterion Response must be titled, numbered and assembled in the order in which the criteria are listed in Part C, so the criterion to which information applies shall be plainly evident. Material not so identified or assembled may be discarded without evaluation.		
[]	6. Price [X] is is not an evaluation criterion for the proposed contract.		
		If Price is a Criterion, prepare Billing Rates and/or Price Proposals as described in Criterion #7.		
Į.]	7. Complete all entries on Part D - Proposal Form. Note the statutory requirements for Alaska business licenses and professional registrations and be sure to sign and date the Certification. Copies of licenses and registrations may be provided with Offer, and will not count in the requirements of #8 below.		

Criteria Responses shall be presented in **8-1/2" X 11" format**, except for a minimal number of larger sheets (e.g., 11" x 17") that may be used (e.g., for schedules) if they are folded to 8-1/2" X 11" size. Large sheets will count as multiple pages at 93.5 square inches or fraction thereof per page, unless otherwise noted.

Ten (10). Attached page limit does not include the four-page Part D - Proposal Form.

8. Attach Criteria Responses (except any Billing Rates or Price Proposals) to Part D - Proposal Form. The maximum number of attached pages (each printed side equals one page) for Criteria Responses shall not exceed:

CAUTION: Criteria Responses which do not comply with the required page limit or presentation size, may result in disqualification. Further, small print or typeface that is difficult to read may negatively influence evaluation of your submittal and affect scoring for "Quality of Proposal."

CHECKLIST IS CONTINUED NEXT PAGE

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		Submittal Items	В
[]	9. None.	
[]	10. Parts A, B and C of the RFP and the proposed Statement of Services shall not be returned to the Co Agency. Offers shall consist of the following applicable items assembled as follows and in the order listed:	ontracting
[]	10.1 Completed Part D - Proposal Form (generally at least one copy with original signature) and Responsibility evaluation criteria except Billing Rates, Price Proposals attached. Each copy shall be fastened with one the upper left corner. No other form of binding shall be used and no cover and no transmittal letter will be CAUTION: Failure to comply with this instruction will negatively influence evaluation of Submittal.	stanle in
[]	10.2 Number of copies of Part D (all pages) and Criteria Responses (except Billing Rates / Price Proposals required is: four (4) plus One (1) copy provided via electronic file on a flash drive if mailed or hand de) livered.
]]	10.3 If <i>Billing Rates and/or Price Proposals</i> are required, <i>one copy</i> bound with one staple in the upper less esparately enclosed in a sealed envelope marked on the outside to identify it as a <i>Billing Rates or Price Proposal</i> the names of the Project and Offeror. Each <i>Billing Rates or Price Proposal</i> must be signed and dated by the who prepares it (may be different signatures for each Subcontractor).	posal and
[]	10.4 If Item 9, above, is completed for this RFP Package, any submittal items described therein. Unless catated, one copy only, bound appropriately.	otherwise
[]	10.5 CAUTION: If you replicate (other than by photocopy) Part D or any form in lieu of completing the forms by the Contracting Agency, provide a signed certification that lists such forms and attests that they are exact of that issued by the Contracting Agency. Changed forms may be rejected at the Authority's discretion. Any a cother than completion of the required entries - may be cause for rejection without recourse.	t renlicas
[11. Deliver Offers in one sealed package to the location and before the submittal deadline cited in Part Mark the outside of the package to identify the Project and the Offeror. Offers must be received prior to the state and time. Late Offers will not be opened (3 AAC 100.370).	A - RFP. specified

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PART

EVALUATION CRITERIA

C

Criteria with a weight of zero are not applicable and should be disregarded. If a weight is not indicated for any criterion, telephone the Contracting Officer identified at the top of page 1 of Part A - RFP.

SECTION I - TECHNICAL PROPOSAL

1. Objectives, Services and Commitments

1. Weight: 10

Response must demonstrate your comprehension of the objectives and services for the proposed contract. Do not merely duplicate the Statement of Services provided with this RFP. Responses should portray a knowledge of AIDEA's unique role in project consideration, financing, and execution. Define any assumptions that may be necessary to provide a thorough response to this RFP.

Include a discussion of your company's understanding of the services required and your company's relevant experience providing the types of services identified in the Statement of Services.

Your response must also: (1) describe your company's availability to commit to this work, to include both current and potential time commitments of your proposed Project Staff and how any conflicts would be managed; (2) discuss the projected workload of each firm (Offeror and Offeror's Proposed Subcontractors) for all clients and the impact of your company's performance capabilities with regards to completing the Authority's work; and (3) demonstrate adequate support personnel, facilities and other resources, as necessary, to provide the services required.

2. Methods

2. Weight: 10

Response must outline the methods for accomplishing the proposed contract and Statement of Services, including the Offeror's plans for subcontracting. Offerors should consider how each task may be carried out and what level of interaction may be required from/with the Authority. Offerors should consider how the Authority, state agencies (AKDOT, AKRR, etc), and local governing authorities will cooperate on this analysis and recommend a method for collaborating. If applicable, Offerors should suggest alternative methods for executing the Statement of Services that may produce improved results or efficiencies. Identify any distinct and substantive qualifications for undertaking the proposed contract, such as the availability of technical personnel, specialized equipment, software, unique approaches, unique capabilities/experiences or concepts relevant to the required services which the Offeror may use in order to add value to the project.

3. Management and Quality Control

3. Weight: 15

Response must describe the administrative and operational structures to be used for performing the proposed contract. For example, the Offeror should consider who will have overall responsibility for the contract; who will have direct responsibility for specific disciplines; and what will the lines of authority/communication be? A graphic depiction of the proposed team organizational chart is preferred in the response to this criterion. Accordingly, your response should also identify how communications will be maintained between your Project Staff, the Authority and (as applicable) any other government agencies or the public.

Offerors should provide a description of their proposed quality control procedures and any staff that may be assigned to specific quality control processes. This response should be specific to the anticipated activities that will be conducted under the proposed Statement of Services.

4. Proposed Project Staff

4. Weight: 15

Response must name the individuals to perform the following functions related to the contract and Statement of Services, including providing a brief description of their qualifications for performing their role on the project. The offeror is also encouraged to provide the names and narratives of any other professional/technical personnel that are anticipated to be utilized in executing the proposed contract.

For each individual identified, describe the work to be performed and detail their specific qualifications and substantive experience directly related to the proposed contract. Include subcontractors directly involved in this contract. A response prepared specifically for this proposal is required. Marketing resumes often include non-relevant information which may detract from the evaluation of proposal. Lists of projects are not useful. Focus on each individual's specific duties and responsibilities and how their project experience is relevant to the proposed contract.

For each person named, identify their employer, professional discipline or job classification, current certifications and what role they will have under this contract. List at least 2 professional references (contact persons and telephone numbers) for each person. Listed personnel must have relevant Alaskan experience.

Response must name the individuals to perform the following **FUNCTIONS** plus any other professional/technical functions you deem essential to perform the services:

- 1. Project Manager (single point-of-contact directly engaged in contract performance)
- 2. Marine Engineer
- 3. Bulk Logistics Specialist
- 4. Marine Vessel Operator
- 5. Civil Engineer
- 6. Estimator
- *All personnel acting in responsible charge for all Architectural, Engineering and Land Surveying functions require an Alaska Registration and must be identified in your proposal
- ** Marine vessel operator Pilot/Captain must have direct experience navigating vessels in upper Cook Inlet and Prince William Sound Waters

5. Past Performance

5. Weight: 20

Response must describe previous projects the project team has worked on that are related in size, scope, and geographic location to this project. Describe the dollar amount of the projects and a brief narrative of the successes of the projects. Address how the experience will help your team to perform under this contract. Provide references (contact name and phone number) for each project. Indicate which of the proposed firms and project staff was involved in each project. AIDEA reserves the right to investigate referenced projects, contact references and research other projects that the respondent has worked on.

SECTION III - PRICE

C

If price is <u>not</u> an Evaluation Criterion, weights for Criterion #6 shall be "0". If price is an Evaluation Criterion, the weight for Criterion #7 shall be at least "15", and all Offerors shall submit Price Proposals in the specified format(s).

See item #9, under Notices in Part A - RFP, regarding statutory and regulatory provisions about price competition and item #10.3, in Part B - Submittal Checklist, regarding procedure for submittal of Billing Rates and/or Price Proposals. Cost terminology is explained on page 2 of the Pre-Audit Statement (DOT&PF Form 25A257).

CAUTION: Submittal of Offeror's or Subcontractor's "standard" rate schedules or other pricing documents which are not in required format will be non-responsive if they do not allow direct comparison with other responsive proposals.

Rates and costs proposed by the Offeror selected for contract negotiations may be investigated for reasonableness and allocability in accordance with AS 36.30.400, .420 & .480, 2 AAC 12.550 and the contract cost principles in 48 CFR Part 31. Unsupported rates and costs may be disallowed or result in termination of negotiations, or contract award. All proposed rates and the negotiated contract rates will be public information.

6. Labor Billing Rates (Required Format)

6. Weight: 30

Provide a proposed total hourly Billing Rate (i.e. inclusive of Direct Cost of Direct Labor, all Indirect Costs, and Fee) only for each of the job **FUNCTIONS** listed below. Note: Some of these functions may be performed by one or more employees of the Offeror or Subcontractors; consequently, an individual might be billed under the contract at different rates appropriate to the functions performed. *Only the maximum rate paid to any individual for each listed job function* - regardless of employer (Offeror or Subcontractor) - *must be provided and will be considered for this response*. Rates for lower paid individuals or for other job functions, if any, will be addressed during contract negotiations.

*In accordance with the submittal Checklist ('rfp-b'), item 10.3, *Billing Rates must* be signed and dated by the person who prepares it (may be different signatures for each Subcontractor)

Response will be scored as follows: The maximum hourly rates proposed for the job functions listed above will be multiplied by the percentage of total labor effort (estimated above) and then summed to obtain an aggregate rate for each Offeror. If more than one rate is provided for any job function, only the highest rate will be used. Each Offeror's score will be calculated using the following equation - except that the score will be zero if a rate for each listed function is not provided by an Offeror.

(Lowest aggregate rate from all Offerors) x (MPP*) = Offeror's Criterion Score (Offeror's aggregate rate)

*MPP = Maximum Possible Points = (5) x (Number of Evaluators) x (Weight)

If no federal funding, then per AS 36.30.250(b), aggregate rates shall be reduced for the above calculation by the following applicable percentages when the rates are from Offerors that **designate preferences on page one of Part D**.

- ALASKA BIDDER (OFFEROR) PREFERENCE [2 AAC 12.260(d)] ALASKA VETERAN-OWNED BUSINESS PREFERENCE [AS 36.30.175] (maximum \$5000)	5% 5%
and only ONE of the following: - EMPLOYMENT PROGRAM PREFERENCE [AS 36.30.170(c)] DISABLED SOLE PROPRIETOR OR 50% DISABLED EMPLOYEES [AS 36.30.170(e & f)]	15%

To claim employment or disabled preference, Offeror must be on the appropriate Alaska Division of Vocational Rehabilitation list at the time designated for opening (i.e., receipt

Alaska Industrial Development and Export Authority PROPOSAL FORM

PART



THIS FORM MUST BE THE FIRST PAGE OF PROPOSAL. Attach criteria responses as explained in Part B - Submittal Checklist. No transmittal letter or cover sheet will be used.

PROJECT		
Project Title:813 W. Northern Lights Fan Replacement RFP No		
OFFEROR (CONTRACTOR)		
Contractor:		
Street		
PROPOSED SUBCONTRACTOR(S)		
Service, Equipment, etc. Subcontractor & Office Location AK Business License No.		
CERTIFICATIONS		
I certify: that I am a duly authorized representative of the Contractor; that this Submittal accurately represents capabilities of the Contractor and Subcontractors identified herein for providing the services indicated; and, that the requirements of the Certifications on page 2 and 3 of this Part D for 1) Alaska Licenses/Registrations, 2) Insurance, 3) Cost and Pricing Data, 4) Trade Restrictions/Suspension/Debarment, 5) Foreign Contracting and 6) Former Public Officer - will be complied with in full. These Certifications are material representations of fact upon which reliance will be placed if the proposed contract is awarded. Failure to comply with these Certifications is a fraudulent act. The Authority is hereby authorized to request any entity identified in this proposal to furnish information deemed necessary to verify the reputation and capabilities of the Contractor and Subcontractors.		
Signature: Date: Name: Telephone (voice):		
(fax):		
Email Address:		

CERTIFICATION FOR ALASKA BUSINESS LICENSES AND REGISTRATIONS

Contractor and all Subcontractors shall comply with the following applicable requirements of Alaska Statutes:



- 1. **Alaska Business License** (Form 08-070 issued under AS 43.70) at the time contract is awarded as required by AS 36.30.210(e) for Contractor and all Subcontractors. In accordance with Administrative Manual, Section 81.120, proof of application for an Alaska Business license will satisfy this requirement. Per AAM 81.120, acceptable evidence that the offeror possesses a valid Alaska business license consists of any one of the following:
 - a. Copy of the Alaska business license.
 - b. A canceled check that demonstrates payment for the Alaska business license fee.
 - c. A copy of the Alaska business license application with a receipt stamp from the State's business license office.
 - d. A sworn notarized affidavit that the bidder/offeror applied and paid for the Alaska business license.
 - e. Other forms of evidence acceptable to the Department of Law.
- 2. **Certificate of Registration** for each individual to be in "responsible charge" (AS 08.48.341(14)) for Architecture, Engineering or Land Surveying (Form 08-2407 issued under AS 08.48.211) issued prior to submittal of proposal. Associates, consultants, or specialists under the supervision of a registered individual in "responsible charge" are exempt from registration requirements (AS 08.48.331).
- 3. **Certificate of Authorization for Corporate Practice** for incorporated Contractors and incorporated Subcontractors for Architecture, Engineering or Land Surveying (Form 08-2407 issued under AS 08.48.241). Corporations offering to provide Architectural, Engineering or Land Surveying services do not need to be registered for such disciplines at the time proposal is submitted provided they obtain corporate registration before contract award (AS 08.48.241).
- 4. **Certificate of Incorporation** (Alaska firms) or **Certificate of Authorization for Foreign Firm** ("Out-of-State" firms). All corporations, regardless of type of services provided, must have one of the certificates (AS 10.06.218 and other sections of Title 10.06 Alaska Corporations Code).
- 5. **Current Board of Director's Resolution** for incorporated Contractors and incorporated Subcontractors for Architecture, Engineering or Land Surveying (reference AS 08.48.241) which names the person(s) designated in "responsible charge" for each discipline. Such persons shall be licensed in Alaska and shall participate as project staff in the Contract/Subcontracts.
- 6. **All partners** in a Partnership to provide Architectural, Engineering, or Land Surveying **must be legally registered in Alaska** prior to submittal of proposal for at least one of those disciplines (AS 08.48.251) which the Partnership offers.
- 7. **Joint Ventures**, regardless of type of services provided, must be licensed/registered in the legal name of the Joint Venture as used in this proposal (AS 43.70.020 and 43.70.110(4)).
- 8. **Contracts for Architecture, Engineering or Land Surveying** may not be awarded to individuals, corporations or partnerships not in compliance, respectively, with the provisions of paragraph 2, 3, and 6, above (AS 36.90.100).

[For information about licensing, Offerors may contact the Alaska Department of Commerce and Economic Development, Division of Occupational Licensing at P.O. Box 110806, Juneau, AK 99811-0806, or at Telephone (907) 465-2550, or at Internet address: http://commerce.alaska.gov/dnn/cbpl/Home.aspx]

CERTIFICATION FOR INSURANCE

Contractor will ensure that it and all Subcontractors have insurance coverage to effectuate the requirements APPENDIX D, Indemnification and Insurance.

CERTIFICATION - COST AND PRICING DATA

In accordance with 3 AAC 100.560, any cost and pricing data submitted herewith, or in any future price proposals for the proposed contract, will be accurate, complete and current as of the date submitted and will continue to be accurate and complete during the performance of the contract, if awarded.

CERTIFICATION - TRADE RESTRICTIONS AND SUSPENSION AND DEBARMENT

The individual signing this proposal certifies to the best of his or her knowledge that the Contractor and any subcontractors are in compliance with Appendix A, General Conditions, Article A25 and Article A26.

CERTIFICATION - FOREIGN CONTRACTING

By signature on this solicitation, the offeror certifies that all services provided under this contract by the contractor and all subcontractors shall be performed in the United States. If the offeror cannot certify that all work is being performed in the United States, the offeror must contact the Contracts Officer to request a waiver at least 10 days prior to proposal deadline. The offeror must provide with their submission a detailed description of the portion of work being performed outside the United States, where, by whom, and the reason the waiver is necessary. Failure to comply with this requirement may cause the state to reject the bid or proposal as non-responsive, or cancel the contract.



CERTIFICATION – FORMER PUBLIC OFFICER

Any proposer listing as a member of the proposer's team a current public officer or a former public officer who has left state service within the past two years must submit a sworn statement from that individual that the Alaska Executive Branch Ethics Act does not prohibit his or her participation in this project. If a proposer fails to submit a required statement, the proposal may be deemed nonresponsive or non-responsible, and rejected, depending upon the materiality of the individual's proposed position.

The Ethics Act bars a public officer who leaves state service from representing, advising or assisting a person for compensation regarding a matter – that was under consideration by the administrative unit in which the officer served, <u>and</u> in which the officer participated personally and substantially through the exercise of official action, <u>for two years after leaving state service</u>. See AS 39.52.180(a). "Public officer" includes a state employee, a member of a state board and commission, and a trustee of the Exxon Valdez Oil Spill Trust. "Official action" means a recommendation, decision, approval, disapproval, vote, or other similar action or inaction. Possible remedies for violating the bar include penalties against the former public officer and voiding the state grant, contract or lease in which the former public officer is involved.

Additionally, former public officers may not disclose or use information acquired in the course of their official duties that could in any way result in a benefit to the former public officers or their families, if the information has not been disseminated to the public or is confidential by law, without appropriate authorization. See AS 39.52.140.

Each current or former public officer is responsible for determining whether he or she may serve in the listed capacity on this project without violating the Ethics Act. A form that a former public officer may use to certify their eligibility is attached. Current public officers may seek advice from their designated ethics supervisors concerning the scope and application of the Ethics Act. Former public officers may, in writing, request advice from the Office of the Attorney General, Ethics Attorney concerning the application of the Ethics Act to their participation in this project. It is the responsibility of the individual and the proposer to seek resolution in a timely manner of any question concerning the individual's eligibility.

Former Employee's Certification of Eligibility Under the Alaska Executive Branch Ethics Act (AS 39.52.140, AS 39.52.180)

I am a former employee of the State of Alaska and left state service within the last two years. My last position with the state was [job title] with the [name of state agency and administrative unit]. I propose to work on [describe state contract or other matter] on behalf of [name of current employer]. This work will not involve any matter (a) that was under consideration by the state administrative unit that I served, and (b) in which I participated personally and substantially during my state service through the exercise of official action ("official action" means a recommendation, decision, approval, disapproval, vote, or other similar action or inaction). I am therefore eligible to participate in this [contract or matter] under the Alaska Executive Branch Ethics Act. I also understand that as a former public officer I may not disclose or use information acquired in the course of my official duties that could in any way result in a benefit to me or my family, if the information has not been disseminated to the public, or that is confidential by law, without appropriate authorization.

I certify under penalty of perjury that the foregoing is true.

Dated:	, 20,	_, at, Alaska.
[name of former state employee]		
STATE OF ALASKA) JUDICIAL DISTRICT)) ss	es.
On this day of to be the individual described in a	nd who exe	, 20, [<u>name of former state employee</u>], whom I know xecuted this certification, personally appeared before me rtification as [<u>her or his]</u> free and voluntary act.
		laced my signature and affixed my official seal.
Notary Public in and for Alaska My commission expires:		

certificate and include the following statement in the text: A notary or other official empowered to administer oaths is unavailable.

If no notary or other official (judge, magistrate, U.S. postmaster or municipal clerk) is available, omit the notary

PROPOSED STATEMENT OF SERVICES APPENDIX B

Date Prepared: 08/2022 RFP No.: 23017

RFP No. 23017 813 W. Northern Lights Fan Replacement

1. **Purpose for the Request For Proposal (RFP):** Alaska Industrial Development and Export Authority (AIDEA), is soliciting detailed proposals from qualified Mechanical Companies (Proposers) interested in providing the following services:

Mechanical Services for AIDEA property located at 813 West Northern Lights Boulevard, Anchorage, AK 99503 (Premises).

AIDEA envisions 1) Proposers submitting their cost proposals by 19 August 2022, 2) an AIDEA review committee will review the proposals over a two week period, 3) and AIDEA will provide written suggestions and/or comments to successful proposer by 2 September 2022.

2. **Business License/Insurance Requirement:** All Proposers must have a valid Alaska Business License prior to award of Contract and must furnish said license and valid Certificate of Insurance to AIDEA prior to execution of Contract. The Certificate of Insurance must include Worker's Compensation Insurance, Employer's Liability Insurance, Comprehensive General Liability Insurance, Professional Liability Insurance and Automobile Liability Insurance.

Proposer must maintain Professional Liability Insurance in an amount not less than one million dollars (\$1,000,000.00) aggregate to protect the Proposer from any claims or damages for any error, omission, or negligent act of the Proposer, the Proposer's firm and employees. This requirement applies to the Proposer's firm, the Proposer's subcontractors and assignees, and anyone directly or indirectly employed to perform work under this Contract.

Insurance shall name AIDEA as additional insured, except for Worker's Compensation. All insurance policies shall comply with and be issued by insurers licensed to transact the business of insurance under Alaska Statutes. Failure to furnish satisfactory evidence of insurance or lapse of the policy is viewed as a material breach of this RFP and shall be grounds for being deemed non-responsive. All insurance companies obligated under the described policies must have a best rating of "A - VII" or better as identified in the A.M. Best Insurance Rating Guide, most recent edition.

3. *Minimum Requirements:* Every Proposer to this RFP must meet the following minimum requirements to be considered responsive to this RFP:

Five (5) years' experience in Mechanical Services for commercial properties similar to subject premises.

- 4. **Conflict of Interest:** If any Proposer, or Proposer's employee, subcontractor, or any individual working on the proposed Contract may have a possible conflict of interest that may affect the objectivity, analysis and/or performance of the Contract, it shall be declared in writing and submitted to AIDEA within ten (10) days of issuance of this RFP. AIDEA shall determine in writing if the conflict is significant and material and if so, may eliminate the proposer from submitting a proposal.
- 5. **Contact Person:** Any information required or questions regarding this RFP should be addressed/emailed and/or delivered to:

Notices: By Mail: In Person:

AIDEA AIDEA

813 W. Northern Lights Boulevard 813 W. Northern Lights Boulevard

Anchorage, AK 99503 Anchorage, AK 99503

Attn: Kelly Noble, AIDEA Contracting Officer

Email: knoble@aidea.org Phone: 907-771-3909

- 6. **Deadline for Receipt of Proposals:** Proposals may be emailed, mailed, or hand delivered, as long as one (1) original is physically received by AIDEA no later than **26 August 2022 before 2:00 PM AST**. Attached Proposal Letter must accompany the final proposal signed by Proposer's authorized representative.
- 7. *Disclosure of Proposal Contents:* A proposal's content shall not be disclosed to other Proposers under any circumstances.
- 8. **Cost of Proposal Presentation:** Any and all costs incurred by Proposer in preparing and submitting a proposal are the Proposer's responsibility and shall not be charged to AIDEA or reflected as an expense of the resulting Contract.
- 9. **Delivery of Proposals:** AIDEA assumes no responsibility or liability for the transmission, delay, or delivery of proposals by either public or private carriers.
- 10. **Binding Contract:** This RFP does **NOT** obligate AIDEA or the selected Proposer until a Contract is signed and approved by both parties.

- 11. **Additional Terms & Conditions:** AIDEA reserves the right to include additional terms and conditions during the Contract negotiations. However, these terms and conditions must be within the scope of the original RFP.
- 12. **Selection and Award:** An evaluation committee will review, evaluate, score and rank proposals. Clarification of submitted material may be requested during the evaluation process. Interviews by telephone and/or video conference with top ranked Proposers may also be conducted at the discretion of the evaluation committee. Finalists will be notified and informed of interview requirements. If awarded, the Contract will be awarded at the discretion of AIDEA to the Proposer judged to offer the best combination of price and performance, and to have met all specified qualifications. AIDEA fully reserves the right to exercise subjective judgment in ranking proposals.
- 13. **Contract Negotiations:** Upon completion of the evaluation process, Contract negotiations may commence. If the selected Proposer fails to provide the necessary information for negotiations in a timely manner, negotiate in good faith, or cannot perform the Contract within the amount of funds available for the project, AIDEA may terminate negotiations and negotiate with the next highest ranked Proposer, or terminate award of the Contract.
- 14. **Proposal Content Requirements:** To achieve a uniform review process and obtain the maximum degree of comparability, Proposals should be organized in the manner specified below:
- a) Title Page: State the name of the Proposer, address, telephone numbers, name of contact person, and date of submission.
- b) Letter of Transmittal: No more than two (2) pages. Briefly state the Proposer's understanding of the proposal requirements and summarize Proposer's capability to meet same. Give name, title, address, and telephone number of the person, or persons, who will be authorized to represent the Proposer.
- c) Proposed Method to Accomplish the Project: Discuss the Scope of Services and how the Proposer will provide the desired services. Provide a Work Plan which includes a proposed Schedule.
- d) Relevant Experience and Past Record of Performance: Provide general background information of the Proposer's firm including specialized experience, capabilities, and unique qualifications in the field.
- e) Proposer's Hourly Rates: Proposal shall include the hourly rates of pay for personnel to be used on this project. Include a list of reimbursable expenses typical for this type of project. Hourly rates shall include all markups and multipliers.

Scope of Work

Contractor requirements

- 1) All planned construction work to be performed by journeyman level technicians
- Contractor must be qualified to perform all construction requirements within this SOW and must maintain active mechanical and plumbing contractor's licenses within the State of Alaska and the MOA
- Contractor must be capable of providing around the clock support for mechanical and plumbing emergencies with a 2-hour response capability for urgent matters for one (1) year after completion of work
- 4) RFP responses should include an overview of the bidder's organization, resumes of key personnel, manufacturer's certifications, and an onboarding plan for commencement of services as well as hand off to AIDEA's long term preventative and corrective maintenance contractor

Fan Replacement

- 1) Proposal to include the following:
- 2) Provide supervision, labor, equipment, fuel, transportation, materials, insurance, MOA permitting, regulatory notifications, all demolition, disposal and installation required.
- 3) Isolate electrical power, heating and cooling lines
- 4) Demolition and disposal of existing fans F-1, F-3 & F-4 to include AHU for F-4
- 5) Provide & install 2 supply fans (F-1 & F-3) & 1 return fan (F-4)
- 6) F-1 to be direct drive or similar plenum fan with full assembly, power panel, controller and variable frequency drive (VFD)
- 7) F-3 to be vane axial direct drive with high efficiency motor and VFD
- 8) F-4 to be an air handling unit (AHU) with direct drive plenum fan, new ducting, duct insulation, thermal break, high efficiency motor and VFD
- 9) All electrical work associated with fan replacement work stated above
- 10) All start-up activities to ensure proper balanced operation
- 11) Ensure all controls by ATS/Convergint are properly integrated and communicating with the existing controls system
- 12) One (1) year warranty on all parts and labor
- 13) Seismic evaluations
- 14) Crane, rigging and pick plans
- 15) Work to be awarded in fall of 2022
- 16) Work to be completed in March/April of 2023
- 17) P6 or Microsoft Project schedule to be presented 30 days after award

STATE OF ALASKA ALASKA INDUSTRIAL DEVELOPMENT AND EXPORT AUTHORITY

EEO-1 CERTIFICATION

Federal Contracts
813 W. Northern Lights Fan Replacement

Project No. 23017		
This certification is required by the Equal Employment Opportunity Regulations of the Secretary of Labor [41 CFR 60-1.7 (b) (1)] and must be completed by the successful Bidder and each proposed Subcontractor participating in this contract.		
PLEASE CHECK APPROPRIATE BOXES		
The [] Bidder [] Proposed Sul	pecontractor hereby CERTIFIES:	
	more year-round employees and a federal contract amounting to Report Form 100 during each year that the two conditions exist	
The company named below (Part C) is exempt from the requir	ements of submitting the Standard Report Form 100 this year.	
[] NO (go to PART B)	[] YES (go to PART C)	
Instructions and blank Standard Report Form 100's may be writing to:	obtained from a local U.S. Department of Labor office, or by	
The Joint Reporting Comm P.O. Box 779 Norfolk, Virginia 23501	nittee	
Telephone number: (757) 461-1213		
PART B. The company named below has submitted the Stan	dard Report Form 100 this year.	
[] NO [] YES		
Note : Bidders and proposed Subcontractors who have not filed the required Standard Report Form 100 and are not exempt from filing requirements will not be awarded this contract or subcontract until Form 100 has been filed for the current year ending June 30.		
PART C.		
Signature of Authorized Company Representative	Title	
Company Name	Company Address (Street or PO Box, City, State, Zip)	
	()	
Date	Phone Number	

INDEMNIFICATION AND INSURANCE

Appendix D in Professional Services Agreements

Agreement No: 23017
Date Prepared: 08/03/2022

CONTRACTOR shall include the provisions of this form in all subcontracts which exceed \$25,000 and shall ensure Subcontractor's compliance with such provisions.

ARTICLE D1 INDEMNIFICATION

- The CONTRACTOR shall indemnify, hold D1.1 harmless, and defend the CONTRACTING AGENCY from and against any claim of, or liability for negligent acts, errors or omissions of the CONTRACTOR under this Agreement. The CONTRACTOR shall not be required to indemnify the CONTRACTING AGENCY for a claim of, or liability for, the independent negligence of the CONTRACTING AGENCY. If there is a claim of, or liability for, the joint negligent error or omission of the CONTRACTOR and the independent negligence of the CONTRACTING AGENCY, the indemnification and hold harmless obligation shall be apportioned on a "CONTRACTOR" comparative fault basis. "CONTRACTING AGENCY", as used within this article, include the employees, agents and other contractors who are directly responsible, respectively, to each. The term "Independent Negligence" is negligence other than in the CONTRACTING AGENCY's selection, administration, monitoring, or controlling of the CONTRACTOR and in approving or accepting the CONTRACTOR's Work.
- D1.2 The CONTRACTOR shall exercise that degree of skill, care and judgment commensurate with the professional standards for the services of a similar nature. When such standards are in dispute, they shall be established by a panel of three qualified, impartial professionals objectively selected and appointed by the Appeals Officer.
- D1.3 The CONTRACTOR shall correct, through reperformance at its expense, any services which are deficient or defective because of the CONTRACTOR's failure to perform said services in accordance with professional standards, provided the CONTRACTING AGENCY has notified the CONTRACTOR in writing within a reasonable time, not to exceed 60 days, of the discovery of any such deficiency during the performance of the services and within 12 months of the date of final payment under this Agreement.

ARTICLE D2 INSURANCE

D2.1 Without limiting the CONTRACTOR's indemnification, it is agreed that CONTRACTOR shall purchase at its own expense and maintain in force at all times for the duration of this Agreement, plus one year following the date of final payment, the following policies of insurance. Where specific limits are shown, it is understood that they shall be the minimum acceptable limits. If the CONTRACTOR's policy contains higher limits, the CONTRACTING AGENCY shall be entitled to coverage to the extent of such higher limits. Certificates

- of insurance must be furnished to the CONTRACTING AGENCY and incorporated into this Agreement with copies attached to this document. Certificates must provide for the CONTRACTING AGENCY to receive notice of any policy cancellation or reduction per AS 21.36 Sections 210-310. Failure to furnish certificates of insurance or lapse of the policy is a material breach and grounds for termination of the CONTRACTOR's services and may preclude other Agreements between the CONTRACTOR and the CONTRACTING AGENCY.
- D2.1.1 Worker's Compensation Insurance: The CONTRACTOR shall provide and maintain, for all employees engaged in work under this Agreement, coverage as required by AS 23.30.045, and; where applicable, any other statutory obligations including but not limited to Federal USL&H and Jones Act requirements. The policy(s) must waive subrogation against the State of Alaska.
- D2.1.2 <u>Commercial General Liability Insurance</u>: Such policy shall have *minimum* coverage limits of \$300,000 combined single limit per occurrence, covering all business premises and operations used by the Contractor in the performance of services under this agreement. The policy shall be written on an "occurrence" form and shall not be written as a "claims-made" form unless specifically reviewed and agreed to by the CONTRACTING AGENCY.
- D2.1.3 <u>Comprehensive Automobile Liability Insurance</u>: Such policy shall have *minimum* coverage of \$300,000 combined single limit per occurrence covering all vehicles used by the Contractor in the performance of services under this agreement.
- D2.1.4 <u>Professional Liability (E&O) Insurance</u>: Covering all negligent errors or omissions, and negligent acts, which the CONTRACTOR, Subcontractor or anyone directly or indirectly employed by them, make in the performance of this Agreement which result in financial loss to the State of Alaska. Limits required are per the following schedule:
- D2.1.5 <u>Aircraft liability insurance</u>: A policy of at least \$5,000,000 per incident for bodily injury, passenger liability, and property damage liability, and with limits not less than \$500,000 per passenger seat. This insurance applies to all contractors that will operate a helicopter or fixed wing aircraft on the project.
- D2.1.6 <u>Umbrella or Excess Liability Insurance</u>: Such policy shall have a minimum coverage of \$3,000,000 per incident.

MINIMUM LIMITS OF E&O INSURANCE

D2.1.5 Professional Liability Insurance required for this Agreement is \$ See Below

Combined Single Limit, Per Occurrence & Annual Aggregate

Contract

\$100,000 to \$499,999 \$500,000 \$500,000 to \$999,000 \$1,000,000 \$1,000,000 and over Negotiable

ARTICLE D3 MODIFICATION OF INSURANCE REQUIREMENTS

(Article D3 is completed only when some of the standard insurance coverages are not applicable.)

		CONTRACTOR RELATED MODIFICATIONS	
D3.1		Workers Compensation Insurance is not required because the CONTRAC Sole Proprietor or Self-Employed Person having no employees in any sense	
D3.2		Comprehensive or Commercial General Liability Insurance is not require clients do not have any business access to a place of business or CONTRACTOR.	
D3.3		Comprehensive Automobile Liability Insurance is not required because rented passenger vehicle with business use insurance, will be used to Agreement.	
		PROJECT RELATED MODIFICATIONS FOR E&O COVER	PAGE
		When services may apply to fire, life safety or structural aspects and/or whe safeguard life, limb, health or property, Professional Liability Insurance (E&O Coverage may be waived only if it was specifically not required within the	rever the services should se shall be required.
D3.4		Professional Liability (E&O) Insurance is not required because: 1) the C the services or Work products obtained from the CONTRACTOR will not re third party claims for loss or damage; and 2), the CONTRACTOR services alteration, demolition, repair or direct use of any highway, airport, harbor, but	sult in significant exposure to any will not apply to any construction,
D3.5		□ Professional Liability (E&O) Insurance is not required because this Agree applicable (checked) services for which E&O coverage is not needed:	eement is for one of the following
		Right-of-Way Fee Appraisals Photogrammetric Mapping Services Architectural/Engineering review of Construction Bid Documents who remains with the designer of record.	erein design responsibility clearly
		OTHER BASIS FOR MODIFICATIONS (Requires written concurrence from Division of Risk Manage	ment)
D3.6		Attached Exhibit D-1 identifies and provides justification for insurance modifi	cations.
Above	chec	hecked modifications of the insurance requirements specified in Article D2 are he	ereby approved:
CON	TRA	RACTING OFFICER Signature: Name: Title:	Date:

CERTIFICATION OF COMPLIANCE APPENDIX E

Agreement No:	
Date Prepared:	

ALASKA LICENSES/REGISTRATIONS AND INSURANCE

Contractor and all Subcontractors shall comply with the following applicable requirements of Alaska Statutes:

- For Procurements over \$100,000, Alaska Business License (Form 08-070 issued under AS 43.70) must be obtained prior to award of a contract; and not later than five days after a Notice of Intent to Award for all Subcontractors.
- Certificate of Registration for each individual to be in "responsible charge" (AS 08.48.341(14)) for Architecture, Engineering or Land Surveying (Form 08-2407 issued under AS 08.48.211) issued prior to submittal of proposal. Associates, consultants, or specialists under the supervision of a registered individual in "responsible charge" are exempt from registration requirements (AS 08.48.331).
- Certificate of Incorporation (Alaska firms) or Certificate of Authorization for Foreign Firm ("Outof-State" firms). All corporations, regardless of type of services provided, must have one of the certificates (AS 10.06.218 and other sections of Title 10.06 -Alaska Corporations Code).
- 4. Current Board of Director's Resolution for incorporated Contractors and incorporated Subcontractors for Architecture, Engineering or Land Surveying (reference AS 08.48.241) which names the person(s) designated in "responsible charge" for each discipline. Such persons shall be licensed in Alaska and shall participate as project staff in the Contract/Subcontracts.

- Corporations, limited liability companies, and limited liability partnerships shall have a valid Certificate of Authorization under 08.48.241 prior to award.
- All partners in a Partnership to provide Architectural, Engineering, or Land Surveying must be legally registered in Alaska prior to submittal of proposal for at least one of those disciplines (AS 08.48.251) which the Partnership offers.
- 7. **Joint Ventures**, regardless of type of services provided, must be licensed/registered in the legal name of the Joint Venture as used in this proposal (AS 43.70.020 and 43.70.110(4)).

Contractor will ensure that it and all Subcontractors have insurance coverage to effectuate the requirements of Appendix D, "Indemnification and Insurance", DOT&PF Form 25A269, as prepared for this Agreement.

I certify that I am a duly authorized representative of the Contractor and that the above requirements for Alaska Licenses, Registrations and Insurance will be complied with in full. This certification is a material representation of fact upon which reliance will be placed if the proposed contract is awarded.

Signature	Date	_
Name:		
Title:		

[For information about licensing, Offerors may contact the Alaska Department of Commerce and Economic Development, Division of Occupational Licensing at P.O. Box 110806, Juneau, AK 99811-0806, or at Telephone (907) 465-2550, or at Internet address: http://www.dced.state.ak.us/occ/home.htm.]



PROFESSIONAL SERVICES AGREEMENT

Contract No:	
Accounting Ref No(s):	

Project Title:					
_	ement between CONTRACTING AGENCY, a	nd			
hereafter the and promises	CONTRACTOR, effective on s of Articles 1 through 7 in this	the last date exe document, the p	cuted by its p parties hereby	arties, in consideration agree.	n of the terms, conditions
		CONTE	RACTOR		
Signature: Name:		 Date	Signature: Name:	<u> </u>	Date
Title:		Date	Title:		Date
		CONTRACT	ING AGENCY	7	
	Contract Manager			Executive Director	
0:					
Signature: Name:		Date	Signature: Name:		Date
Title:		Butto	Title:		Date
1.1	5	ARTICLE 1	- PURPOSE		
		ARTICLE 2 - CO			
2.1 The max	imum amount payable under t	this Agreement a	s set out in A	ppendix C, shall not ex	xceed:
aı	nd No/100 Dollars				(\$)
	ARTIC	CLE 3 - PERIOD	OF PERFOR	MANCE	(Ψ)
and shall com force or effect	RACTOR shall commence ser plete the services in accordan until executed by the CONTR performed until a Notice to Pr	nce with any time ACTOR and the	schedule req CONTRACTI	uired by Appendices.	This Agreement is of no
3.2 The Peri	od of Performance under this /	Agreement shall	end:		

psa (January) AIDEA Agreement Page 1 of 2

	ARTICLE 4	- APPENDICES		
4.1 The follow	wing Appendices are attached to this docur	ment and incorporated herein:		
Appendix Title	<u>e</u>		Date Prepared	No. Pages
	neral Conditions, Form 25A262			8
	tement of Services mpensation, Form 25A280, plus Exhibits:			
	emnification & Insurance, Form 25A269, p	us Certificates of		
E Cer	Insurance (for the prime CONTRACTOR) rtification of Compliance (Alaska Licenses/	Registrations and		
	Insurance)	v		1
	ARTICLE 5 - CONTR	ACTING AGENCY DATA		
	Office Address			
Stree PO Bo		Appeals Officer:	AIDEA Executive	Director
City, State, Zip	p:	Authorization:	3 AAC 100	
Phone-FAX		Funding Source:	PR:	
		□AIDEA □ C	Other:	
		(Check all that apply)		
	ARTICLE 6 - CO	NTRACTOR DATA		
Manage Title		Alaska Business License No.: Federal Tax Identification No.:		
	Office Address	Type of Firm		
Stree PO Box	•	☐ Individual ☐ F	Partnership	
City, State, Zip	p:	Corporation in stat	te of:	
Phone-FA	X:	Other (specify):		
	ARTICLE 7 - SL	JBCONTRACTORS		
	ACTOR shall perform all professional service ractors listed below or as may be allowed u	es required under this Agreeme	nt except as may b	e performed
-	neering Discipline	Subcontractor		

AIDEA GENERAL CONDITIONS APPENDIX A

Contract No:

Date Prepared:

INDEX

Article	Number and Title		
A1	Definitions	A15	Covenant against Contingent Fees
A2	Information and Services from Others	A16	Precedence of Documents
A3	Hold Harmless	A17	Endorsement on Documents
A4	Insurance	A18	Ownership of Work Products
A5	Occupational Safety and Health	A19	Subcontractors Successors and Assigns
A6	Equal Employment Opportunity	A20	Claims and Disputes
Α7	Payments to the CONTRACTOR	A21	Extent of Agreement
A8	Changes	A22	Taxes
A9	Audits and Records	A23	Governing Law
A10	CONTRACTING AGENCY Inspections	A24	Federal Aid Certification (Highways)
A11	Termination or Suspension	A25	Trade Restrictions
A12	Officials Not to Benefit	A26	Suspension and Debarment
A13	Independent CONTRACTOR	A27	Additional Provisions
A14	Proselytizing		

ARTICLE A1 DEFINITIONS

- A1.1 <u>Additional or Extra Services</u> Services, work products or actions required of the CONTRACTOR above and beyond provisions of the Agreement.
- A1.2 <u>Agreement</u> This Professional Services Agreement and its appendices that outline the terms and conditions regarding Contractor's services during the authorized period of performance.
- A1.3 Amendment A written change to this Agreement.
- A1.4 Change A revision in services, complexity, character, or duration of the services or provisions of this Agreement,
- A1.5 Executive Director Executive Director of the Alaska Industrial Development and Export Authority (AIDEA).
- A1.6 CONTRACTING AGENCY Alaska Industrial Development and Export Authority (AIDEA).
- A1.7 <u>Procurement Officer</u> The individual or a duly appointed successor designated as the official representative to administer contracts for the CONTRACTING AGENCY.
- A1.8 <u>CONTRACTOR</u> The firm (person or any business combination) providing services.
- A1.9 <u>Contractor's Manager</u> The CONTRACTOR's representative in responsible charge of the project(s) and directly answerable for the required services.
- A1.10 <u>Project Manager</u> CONTRACTING AGENCY's representative and the CONTRACTOR's primary point of contract with the CONTRACTING AGENCY.
- A1.11 <u>Funding Agency</u> An agency of a Federal, State, Political subdivision, or Local Government which furnishes funds for the CONTRACTOR's compensation under this Agreement and which may have established regulations and requirements binding upon the CONTRACTING AGENCY and the CONTRACTOR.
- A1.12 Notice to Proceed (NTP) Written authorization from the CONTRACTING AGENCY to the CONTRACTOR to provide all or specified services in accordance with an existing Agreement.
- A1.13 Statement of Services Services and work products required of the CONTRACTOR by this Agreement.
- A1.14 <u>Subcontractor</u> CONTRACTOR engaged to provide a portion of the services by subcontract with the firm which is a party to this Agreement.

ARTICLE A2 INFORMATION AND SERVICES FROM OTHERS

A2.1 The CONTRACTING AGENCY may, at its election or in response to a request from the CONTRACTOR, furnish information or services from other contractors. If, in the CONTRACTOR's opinion, such information or services is inadequate, the CONTRACTOR must notify the CONTRACTING AGENCY of the specific service or material deemed inadequate and the extent of the inadequacy prior to use in the performance of this Agreement. The CONTRACTING AGENCY will then evaluate and resolve the matter in writing. Unless so notified by the CONTRACTOR, the CONTRACTING AGENCY may assume the information or services provided are adequate.

ARTICLE A3 HOLD HARMLESS

A3.1 See Appendix D. "Indemnification and Insurance".

ARTICLE A4 INSURANCE

A4.1 See Appendix D, "Indemnification and Insurance".

ARTICLE A5 OCCUPATIONAL SAFETY AND HEALTH

A5.1 The CONTRACTOR and its Subcontractors shall observe and comply with the Federal Occupational Safety and Health act of 1970 and with all safety and health standards promulgated by the Secretary of Labor under authority thereof and with all State of Alaska Occupational Safety and Health Laws and regulations.

ARTICLE A6 EQUAL EMPLOYMENT OPPORTUNITY

A6.1 The CONTRACTOR shall comply with the following applicable laws and directives and regulations of the CONTRACTING AGENCY which effectuate them; all of which are incorporated herein by reference:

Title VI of Federal Civil Rights Act of 1964;

Federal Executive Order 11625 (Equal Employment Opportunity);

Title 41, Code of Federal Regulations, Part 60 (Equal Employment Opportunity);

Title 49 Code of Federal Regulations, Part 21 (Discrimination);

Title 49, Code of Federal Regulations, Part 26 (Minority Business Enterprises);

Office of Management and Budget (OMB) circular 102, Attachment O (Procurement Standards);

Alaska Statute (AS) 18.80.200-300 (Discrimination).

- A6.2 The CONTRACTOR may not discriminate against any employee or applicant for employment because of race, religion, color, national origin, age, physical disability, sex, or marital status, change in marital status, pregnancy or parenthood when the reasonable demands of the position do not require distinction on such basis. The CONTRACTOR shall take affirmative action to insure that applicants are employed and that employees are treated during employment without regard to their race, religion, color, national origin, age, physical disability, sex, or marital status. This action must include, but need not be limited to, the following: employment, upgrading, demotion, transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training including apprenticeship. The CONTRACTOR shall post in conspicuous places, available employees and applicants for employment, notices setting out the provisions of this paragraph.
- A6.3 The CONTRACTOR shall state, in all solicitations or advertisements for employees to work in performance of this Agreement, that it is an equal opportunity employer and that all qualified applicants will receive consideration for employment without regard to race, religion, color, national origin, age, physical disability, sex, or marital status.
- A6.4 The CONTRACTOR shall send to each labor union or representative or workers with which the CONTRACTOR has a collective bargaining Agreement or other contract or understanding a notice advising the labor union or workers' representative of the CONTRACTOR's commitments under this article and post copies of the notice in conspicuous places available to all employees and applicants for employment.

- A6.5 In the event the CONTRACTOR subcontracts any part of the services to be performed under this Agreement, the CONTRACTOR agrees to make good faith efforts to utilize Disadvantaged Business Enterprises, to affirmatively solicit their interest, capability and prices and to furnish documentation of the results of all such direct contacts on forms provided by or acceptable to the CONTRACTING AGENCY.
- A6.6 The CONTRACTOR shall make, keep and preserve such records necessary to determine compliance with equal employment opportunity obligations and shall furnish required information and reports. All records must be retained and made available in accordance with Article A9, Audits and Records.
- A6.7 The CONTRACTOR shall include the provisions of this article in every contract, and shall require the inclusion of these provisions in every contract entered into by any of its Subcontractors, so that these provisions will be binding upon each Subcontractor.

ARTICLE A7 PAYMENTS TO THE CONTRACTOR

- A7.1 Payments shall be based on approved CONTRACTOR's invoices submitted in accordance with this article and the provisions of Appendix C. The sum of payments shall not exceed allowable compensation stated in Notice(s) to Proceed and no payments shall be made in excess of the maximum allowable total for this Agreement.
- A7.2 The CONTRACTING AGENCY will exert every effort to obtain required Funding Agency approvals and to issue authorizations in a timely manner. CONTRACTOR shall not perform any services without a Notice to Proceed. Accordingly, the CONTRACTING AGENCY will not pay the CONTRACTOR for services or associated reimbursable costs performed outside those which are authorized by a Notice to Proceed.
- A7.3 CONTRACTOR's invoices shall be submitted when services are completed or monthly, for months during which services are performed, as applicable, in a format provided by or acceptable to the CONTRACTING AGENCY.
- A7.4 In the event items on an invoice are disputed, payment on those items will be held until the dispute is resolved. Undisputed items will not be held with the disputed items.
- A7.5 The CONTRACTOR shall submit a final invoice and required documentation within 90 days after final acceptance of services by the CONTRACTING AGENCY. The CONTRACTING AGENCY will not be held liable for payment of invoices submitted after this time unless prior written approval has been given by the Procurement Officer. Total payment of all Subcontractors and satisfactory compliance with Article A22, Taxes, are conditions precedent to final payment.

ARTICLE A8 CHANGES

- A8.1 Changes (including "Supplemental Agreements") in the period of performance, general conditions, statement of services, or other provisions established by this Agreement may be made by written Amendment only. If such changes cause an increase or a decrease in the CONTRACTOR's cost, an equitable adjustment shall be made and specified in the Amendment. The CONTRACTOR shall not perform any additional or extra services prior to receiving a fully executed copy of an Amendment and a Notice to Proceed, except as the CONTRACTOR may be directed under the provisions of Article A20, Claims and Disputes.
- A8.2 If at any time the CONTRACTING AGENCY through its authorized representatives, either verbally or in writing, requests or issues instructions for Additional or Extra Services or otherwise directs actions which conflict with any provision of this Agreement, the CONTRACTOR shall, within 30 days of receipt and prior to pursuing such instructions, so notify the CONTRACTING AGENCY in writing, and to the extent possible, describe the services and estimated cost of any Additional or Extra Services. The CONTRACTING AGENCY will then evaluate and, if appropriate, negotiate an Amendment. Unless so notified by the CONTRACTOR, the CONTRACTING AGENCY will conclude such instructions have not changed any provisions of this Agreement nor require additional compensation. No additional payments shall be made to the CONTRACTOR without such notice.

ARTICLE A9 AUDITS AND RECORDS

- A9.1 The CONTRACTOR shall maintain records of performances, communications, documents, correspondence and costs pertinent to this Agreement and the Funding or CONTRACTING AGENCY's authorized representatives shall have the right to examine such records and accounting procedures and practices.
- A9.2 The Funding or CONTRACTING AGENCY's authorized representatives shall have the right to examine all books, records, documents and other data of the CONTRACTOR related to the negotiation, pricing and performance of this

Agreement and any modification or change for the purpose of evaluating the accuracy, completeness and currency of the data submitted. The right of examination shall extend to all documents necessary to permit adequate evaluation of the data, computations and projections used.

- A9.3 The materials described in this article shall be made available at a business office of the CONTRACTOR at all reasonable times for inspection, audit or reproduction, for a minimum of 3 years from the date of any resulting final settlement.
- A9.3.1 If this Agreement is completely or partially terminated, records relating to the services terminated shall be made available for a minimum of 3 years from the date of any termination or resulting final settlement, whichever is later.
- A9.3.2 Records which relate to appeals under Article A20, Claims and Disputes, or litigation or the settlement of Claims arising out of the performance of this Agreement shall be made available until such appeals, litigation or Claims have been concluded.*

ARTICLE A10 CONTRACTING AGENCY INSPECTIONS

A10.1 The CONTRACTING AGENCY has the right to inspect, in the manner and at reasonable times it considers appropriate during the period of this Agreement, all facilities and activities of the CONTRACTOR as may be engaged in the performance of this Agreement.

ARTICLE A11 TERMINATION OR SUSPENSION

- A11.1 This Agreement may be terminated by either party upon 10 days written notice if the other party fails substantially to perform in accordance with its terms through no fault of the party initiating the termination (default termination). If the CONTRACTING AGENCY terminates this Agreement, the CONTRACTING AGENCY will pay the CONTRACTOR a sum equal to the percentage of work completed that can be substantiated in whole or in part either by the CONTRACTOR to the satisfaction of the CONTRACTING AGENCY or by the CONTRACTING AGENCY. If the CONTRACTING AGENCY becomes aware of any non-conformance with this Agreement by the CONTRACTOR, the CONTRACTING AGENCY will give prompt written notice thereof to the CONTRACTOR. Should the CONTRACTOR's services remain in non-conformance, the percentage of total compensation attributable to the nonconforming work may be withheld.
- A11.2 The CONTRACTING AGENCY may at any time terminate (convenience termination) or suspend this Agreement for its needs or convenience. In the event of a convenience termination, or suspension for more than 3 months, the CONTRACTOR will be compensated for authorized services and authorized expenditures performed to the date of receipt of written notice of termination or suspension plus reasonable expenses. No fee or other compensation for the uncompleted portion of the services will be paid except for already incurred indirect costs which the CONTRACTOR can establish and which would have been compensated for over the life of this Agreement, but because of the termination or suspension would have to be absorbed by the CONTRACTOR without further compensation.
- A11.3 If federal funds support this Agreement, settlement for default or convenience termination must be approved by the Funding Agency.
- A11.4 In the event of termination or suspension, the CONTRACTOR shall deliver all work products, reports, estimates, schedules and other documents and data prepared pursuant to this Agreement to the CONTRACTING AGENCY.

ARTICLE A12 OFFICIALS NOT TO BENEFIT

A12.1 No member of or delegate to Congress, United States Commissioner or other officials of the Federal, State, Political subdivision or Local Government shall be admitted to any share or part of this Agreement or any benefit to arise therefrom.

ARTICLE A13 INDEPENDENT CONTRACTOR

- A13.1 The CONTRACTOR and its agents and employees shall act in an independent capacity and not as officers or agents of the CONTRACTING AGENCY in the performance of this Agreement except that the CONTRACTOR may function as the CONTRACTING AGENCY's agent as may be specifically set forth in this Agreement.
- A13.2 Any and all employees of the CONTRACTOR, while engaged in the performance of any work or services required by the CONTRACTOR under this Agreement, shall be considered employees of the CONTRACTOR only and not of the CONTRACTING AGENCY and any and all Claims that may or might arise under the Worker's Compensation Act on behalf of said employees, while so engaged and any and all Claims made by a third party as a consequence of any negligent act

or omission on the part of the CONTRACTOR's employees, while so engaged on any of the services to be rendered herein, shall be the sole obligation and responsibility of the CONTRACTOR.

A13.3 This Agreement will be declared null and void should the CONTRACTING AGENCY determine that by Internal Revenue Service definitions the CONTRACTOR is an employee of the CONTRACTING AGENCY.

ARTICLE A14 PROSELYTIZING

A14.1 The CONTRACTOR agrees that it will not engage on a full or part time basis, during the period of this Agreement, any person or persons who are or have been employed by the CONTRACTING AGENCY during the period of this Agreement or during the 90 days immediately preceding the date of this Agreement except those who have been regularly retired or approved in writing by the CONTRACTING AGENCY.

ARTICLE A15 COVENANT AGAINST CONTINGENT FEES

- A15.1 The CONTRACTOR shall comply with the Copeland "Anti-Kickback" Act (18 USC 874) as supplemented in Federal Department of Labor regulations (29 CFR, part 3), which are incorporated by reference and made a part of this Agreement.
- A15.2 The CONTRACTOR warrants that it has not employed or retained any organization or person, other than a bona fide employee, to solicit or secure this Agreement and that it has not paid or agreed to pay any organization or person, other than a bona fide employee, any fee, commission, percentage, brokerage fee, gift or other consideration contingent upon or resulting from the award or making of this Agreement. For breach or violation of this warranty, the CONTRACTING AGENCY has the right to annul this Agreement without liability or, in its discretion, to deduct from the allowable compensation the full amount of such commission, percentage, brokerage or contingent fee.
- A15.3 The CONTRACTING AGENCY warrants that the CONTRACTOR or the CONTRACTOR's representative has not been required, directly or indirectly as an express or implied condition in obtaining or carrying out this Agreement, to employ or retain, or agree to employ or retain, any organization or person or to make a contribution, donation or consideration of any kind.

ARTICLE A16 PRECEDENCE OF DOCUMENTS

- A16.1 Components of this Agreement shall stand and prevail in the following order: Agreement over General Conditions; General Conditions over Statement of Services: Statement of Services over Basis of Compensation; Basis of Compensation over any appendices beyond Appendix C.
- A16.2 If a "Request for Proposal" (RFP) and/or a proposal are appended to this Agreement, the components described in paragraph A16.1 shall stand and prevail over the proposal and the proposal over the RFP.

ARTICLE A17 ENDORSEMENT ON DOCUMENTS

A17.1 Endorsements and professional seals, if applicable, must be included on all final drawings, specifications, cost estimates and reports prepared by the CONTRACTOR. Preliminary copies of such documents submitted for review must have seals affixed without endorsement (signature).

ARTICLE A18 OWNERSHIP OF WORK PRODUCTS

- A18.1 Work products produced under this Agreement, except items which have pre-existing copyrights, are the property of the CONTRACTING AGENCY. Payments to the CONTRACTOR for services hereunder include full compensation for all work products produced by the CONTRACTOR and its Subcontractors and the CONTRACTING AGENCY shall have royalty free non-exclusive and irrevocable right to reproduce, publish, or otherwise use, and to authorize others to use, such work products.
- A18.2 Should the CONTRACTING AGENCY elect to reuse work products provided under this Agreement for other than the original project and/or purpose, the CONTRACTING AGENCY will indemnify the CONTRACTOR and its Subcontractors against any responsibilities or liabilities arising from such reuse. Additionally, any reuse of design drawings or specifications provided under this Agreement must be limited to conceptual or preliminary use for adaptation and the original CONTRACTOR's or Subcontractor's signature, professional seals and dates removed. Such reuse of drawings and

specifications, which require professional seals and dates removed, will be signed, sealed and dated by the professional who is in direct supervisory control and responsible for all adaptation.

ARTICLE A19 SUBCONTRACTORS, SUCCESSORS AND ASSIGNS

- A19.1 The CONTRACTING AGENCY must concur in the selection of any person or firm that may be engaged in performance of this Agreement to provide negotiable professional or technical services, products, etc., (vs. commodity items available to the general public in stores at market prices).
- A19.2 If this Agreement includes named firms or individuals, then such firms or individuals shall be employed for the designated services, unless the Agreement is changed by Amendments.
- A19.3 The CONTRACTOR shall not assign, sublet or transfer any interest in this Agreement without the prior written consent of the Procurement Officer.
- A19.4 The CONTRACTOR binds itself, its partners, its Subcontractors, assignees and legal representatives to this Agreement and to the successors, assignees and legal representatives of the CONTRACTING AGENCY with respect to all covenants of this Agreement.
- A19.5 The CONTRACTOR shall include provisions appropriate to effectuate the purposes of this Appendix A in all subcontracts executed to perform services under this Agreement which may exceed a cost of \$25,000.

ARTICLE A20 CLAIMS AND DISPUTES

- A20.1 If the CONTRACTOR becomes aware of any act or occurrence which may form the basis of a Claim by the CONTRACTOR for additional compensation or an extension of time for performance, or if any dispute arises regarding a question of fact or interpretation of this Agreement, the CONTRACTOR shall immediately inform the Procurement Officer. If the matter cannot be resolved within 7 days, the CONTRACTOR shall, within the next 14 days, submit an "Intent to Claim" in writing to the Procurement Officer.
- A20.1.1 If the CONTRACTOR believes additional compensation is warranted, the CONTRACTOR shall immediately begin to keep and maintain complete, accurate and specific daily records concerning every detail of the potential Claim including actual costs incurred. The CONTRACTOR shall give the CONTRACTING AGENCY access to any such record and, when so requested, shall forthwith furnish the CONTRACTING AGENCY copies thereof.
- A20.1.2 The Claim, if not resolved, shall be presented to the Procurement Officer, in writing, within 60 days following receipt of the "Intent to Claim". Receipt of the Claim will be acknowledged in writing by the Procurement Officer.
- A20.1.3 The CONTRACTOR agrees that unless these written notices are provided, the CONTRACTOR will have no entitlement to additional time or compensation for such act, event or condition. The CONTRACTOR shall in any case continue diligent performance under this Agreement.
- A20,2 The Claim shall specifically include the following:
- A20.2.1 The act, event or condition giving rise to the Claim.
- A20.2.2 The provisions of the Agreement which apply to the Claim and under which relief is provided.
- A20.2.3 The item or items of project work affected and how they are affected.
- A20.2.4 The specific relief requested, including Contract Time if applicable, and the basis upon which it was calculated.
- A20.3 The Claim, in order to be valid, must not only show that the CONTRACTOR suffered damages or delay but that those conditions were actually a result of the act, event or condition complained of and that the Agreement provides entitlement to relief to the CONTRACTOR for such act, event, or condition.
- A20.3.1 The Procurement Officer reserves the right to make written requests to the CONTRACTOR at any time for additional information which the CONTRACTOR may possess relative to the Claim. The CONTRACTOR agrees to provide the Procurement Officer such additional information within 30 days of receipt of such a request. Failure to furnish such additional information may be regarded as a waiver of the Claim.
- A20.3.2 If the Claim is not resolved by Agreement within 90 days of its receipt, the Procurement Officer will issue a written decision to the CONTRACTOR.

- A20.3.3 The CONTRACTOR shall certify that the Claim is made in good faith, that the supporting cost and pricing data are accurate and complete to the best of the CONTRACTOR's knowledge and belief, and that the amount requested accurately reflects the adjustment to the Agreement for which the CONTRACTOR believes the CONTRACTING AGENCY is liable.
- A20.4 The CONTRACTOR will be furnished a written signed copy of the Procurement Officer's decision within 90 days, unless additional information is requested by the Procurement Officer. The Procurement Officer's decision is final unless, within 14 days of receipt of the decision, the CONTRACTOR delivers a written Notice of Appeal to the Executive Director.
- A20.5 Procedures for appeals and hearings are covered under 3 AAC 100.590.

ARTICLE A21 EXTENT OF AGREEMENT

- A21.1 This Agreement including appendices represents the entire and integrated Agreement between the CONTRACTING AGENCY and the CONTRACTOR and supersedes all prior negotiations, representations or Agreements, written or oral.
- A21.2 Nothing contained herein may be deemed to create any contractual relationship between the CONTRACTING AGENCY and any Subcontractors or material suppliers; nor may anything contained herein be deemed to give any third party Claim or right of action against the CONTRACTING AGENCY or the CONTRACTOR which does not otherwise exist without this Agreement.
- A21.3 This Agreement may be changed only by written Amendment executed by both the CONTRACTING AGENCY and the CONTRACTOR.
- A21.4 All communications that affect this Agreement must be made or confirmed in writing and must be sent to the addresses designated in this Agreement.
- A21.5 The CONTRACTOR on receiving final payment will execute a release, if required, in full of all Claims against the CONTRACTING AGENCY arising out of or by reason of the services and work products furnished and under this Agreement.

ARTICLE A22 TAXES

A22.1 As a condition of performance of this Agreement, the CONTRACTOR shall pay all Federal, State and Local taxes incurred by the CONTRACTOR and shall require their payment by any Subcontractor or any other persons in the performance of this Agreement.

ARTICLE A23 GOVERNING LAW

A23.1 This Agreement is governed by the laws of the State of Alaska and Federal and Local Laws and Ordinances applicable to the work performed. The CONTRACTOR shall be cognizant and shall at all times observe and comply with such laws which in any manner affect those engaged or employed in the performance, or which in any way affects the manner of performance, of this Agreement.

ARTICLE A24 FEDERAL AID CERTIFICATION (HIGHWAYS)

(For Agreements exceeding \$100,000)

- A24.1 The CONTRACTOR certifies, by executing this Agreement, to the best of his or her knowledge and belief, that:
- A24.1.1 No federal appropriated funds have been paid or will be paid, by or on behalf of the CONTRACTOR, to any person for influencing or attempting to influence an officer or employees of any Federal agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative Agreement, and at the extension, continuation, renewal, Amendment, or modification of any Federal contract, grant, loan, or cooperative Agreement.
- A24.1.2 If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any Federal agency, a Member of Congress in connection with this Federal contract, grant, loan, or cooperative Agreement, the undersigned shall complete and submit Standard Form LLL, <u>Disclosure of Lobbying Activities</u>, in accordance with its instructions. Any person who fails to file the required disclosure shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

- A24.2 This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, U.S. Code.
- A24.3 The CONTRACTOR also agrees by executing this Agreement that the CONTRACTOR shall require that the language of this certification be included in all lower tier subcontracts, which exceed \$100,000 and that all such subrecipients shall certify and disclose accordingly.

ARTICLE A25 TRADE RESTRICTIONS

The contractor or subcontractor, by submission of an offer and/or execution of a contract, certifies that it:

- a. is not owned or controlled by one or more citizens of a foreign country included in the list of countries that discriminate against U.S. firms published by the Office of the United States Trade Representative (USTR);
- b. Has not knowingly entered into any contract or subcontract for this project with a person that is a citizen or national of a foreign country on said list, or is owned or controlled directly or indirectly by one or more citizens or nationals of a foreign country on said list;
- c. Has not procured any product nor subcontracted for the supply of any product for use on the project that is produced in a foreign country on said list.

Unless the restrictions of this clause are waived by the Secretary of Transportation in accordance with 49 CFR 30.17, no contract shall be awarded to a contractor or subcontractor who is unable to certify to the above. If the contractor knowingly procures or subcontracts for the supply of any product or service of a foreign country on said list for use on the project, the Federal Aviation Administration may direct through the Sponsor cancellation of the contract at no cost to the Government.

Further, the contractor agrees that, if awarded a contract resulting from this solicitation, it will incorporate this provision for certification without modification in each contract and in all lower tier subcontracts. The contractor may rely on the certification of a prospective subcontractor unless it has knowledge that the certification is erroneous.

The contractor shall provide immediate written notice to the sponsor if the contractor learns that its certification or that of a subcontractor was erroneous when submitted by reason of changed circumstances.

This certification is a material representation of fact upon which reliance was placed when making the award. If it is later determined that the contractor or subcontractor knowingly rendered an erroneous certification, the Federal Aviation Administration may direct through the Sponsor cancellation of the contract or subcontract for default at no cost to the Government.

Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render, in good faith, the certification required by this provision. The knowledge and information of a contractor is not required to exceed that which is normally posed by a prudent person in the ordinary course of business dealings.

This certification concerns a matter within the jurisdiction of an agency of the United States of America and the making of a false, fictitious or fraudulent certification may render the maker subject to prosecution under Title 18, United States Code, Section 1001.

ARTICLE A26 SUSPENSION AND DEBARMENT

The bidder/offeror certifies, by submission of this proposal or acceptance of this contract, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency. It further agrees by submitting this proposal that it will include this clause without modification in all lower tier transactions, solicitations, proposals, contracts, and subcontracts. Where the bidder/offeror/contractor or any lower tier participant is unable to certify to this statement, it shall attach an explanation to this solicitation/ proposal.

ARTICLE A27 ADDITIONAL PROVISIONS

(Any deletion or modification of Articles A1 through A26 shall be approved "as to form" by the CONTRACTING AGENCY's legal section, acknowledged in writing, and attached as an Exhibit to this Appendix.)

A27.1 None

COMPENSATION APPENDIX C

- C1. Payments will be made on approved invoices submitted for months during which costs are incurred. Except for Fixed Price(s) and Fixed Fees, compensation shall be cost-based on actual costs to the Contractor for providing services. Provisions for Audit are contained in Appendix A.
- EXCEPT WHEN PAYMENT IS BY FIXED PRICE. PRIME CONTRACTOR'S LABOR AND ASSOCIATED INDIRECT COST SHALL BE INVOICED TO THE CONTRACTING AGENCY WITHIN 45 DAYS OF PERFORMANCE, SUBCONTRACTORS' LABOR AND ASSOCIATED INDIRECT COST SHALL BE INVOICED TO THE CONTRACTING AGENCY WITHIN 60 DAYS OF PERFORMANCE. ALL OF THE CONTRACTOR'S AND SUBCONTRACTORS' OTHER DIRECT COSTS (EXPENSES) SHALL BE INVOICED TO CONTRACTING AGENCY WITHIN 90 DAYS OF BEING INCURRED. CHARGES SUBMITTED AFTER THE STATED TIMES WILL, AT ABOVE CONTRACTING AGENCY'S DISCRETION, NOT BE PAID.
- C3. Price proposals and Notices-to-Proceed (NTPs) for this Agreement must conform to the Labor Rates, Indirect Cost Rate(s), Unit Prices, Fee/Profit Arrangements, Estimated Costs, and Price Caps contained in the Exhibits attached to this Appendix C.
- C4. Payments are limited to the amount(s) cited in each Notice-to-Proceed (NTP) issued for this Agreement. The Contractor expressly has no right to any payment in excess of each NTP amount.
- C5. Final payment to the Contractor may be withheld until a Release from Agreement, on a form prescribed by the Contractor, is executed by the Contractor.
- C6. Payments for this Agreement and any Amendment, including Costs and Fee, will be adjusted to exclude any significant sums by which the Contracting Agency finds that payments are increased because the cost or pricing data furnished by the Contractor or prospective Contractor is inaccurate, incomplete, or not current on the date of the Agreement or subsequent submittal date of pricing data.
- C7. The following terminology and explanations are applicable to this Agreement; any inconsistencies appearing in this Agreement must be resolved in accordance with the terminology in paragraphs C7.1-C7.6 and C8.
- C7.1 Direct Costs of Direct Labor Base salary and/or wages paid to employees charged directly to this Agreement exclusive of Fringe Benefits or other Indirect Costs and Fees (including profit).

Agreement No: Date Prepared:

C7.2 Other Direct Costs ("Expenses") - PRE-APPROVED unit priced items, actual costs for specific subcontracts identified in this Agreement, and actual costs for the following:

Transportation (economy rate/air-coach);

Food and lodging (Generally, not to exceed agency per diem rates);

Incidental travel expenses; and

- If not recovered in the Indirect Cost Rate - the following:

Equipment & computer use at **PRE-APPROVED** rates; Specific materials and supplies; and Other **PRE-APPROVED** direct expenses.

Each Expense is limited to reasonable costs which do not exceed that which would be incurred by an ordinarily prudent person in the conduct of competent business.

- C7.3 Indirect Costs Allowable expenses that, because of their incurrence for common or joint cost objectives, must be allocated to this Agreement using a specified Indirect Cost Rate. A cost objective is a function, organizational subdivision, contract, project or work unit for which cost data is accumulated under the Contractor's accounting system. Generally, the Contracting Agency requires Indirect Costs to be segregated into the following categories: Fringe Benefits, Overhead (General & Administrative Expenses including Indirect Labor), and Allocated Home Office Overhead (if applicable).
- C7.3.1 Fringe Benefits Costs for items such as:

Vacation time, holidays and authorized leave; Group and Worker's Compensation Insurance; Deferred Compensation/Retirement plans; Social Security and Unemployment Taxes; and Group Medical plan and Life Insurance Premiums.

C7.3.2 Overhead - Costs for items such as the following, if they are not included in Direct Costs:

Indirect Labor (Supervisory, Administrative, etc., base salary or wages)

Recruiting expenses, travel, food and lodging; Rent, heat, power, light and janitorial services; Office supplies, reproduction costs, communications; Upkeep and depreciation of equipment and computers; Rentals of equipment and computers; and, Business Insurance premiums not billed to clients;

- C7.3.3 Allocated Home Office Overhead (if applicable) Costs for management, supervisory, and administrative functions which benefit separate unit operations.
- C7.3.4 Indirect Cost Rate An established percentage of incurred expenses for Direct Costs of Direct Labor which is used as a basis of compensation for Indirect

Costs. Fees or Profit are not included in the Indirect Cost Rate.

- C7.4.1 If this Agreement wholly or partially allocates Indirect Costs on other than a Direct Labor dollar basis, a description of the Indirect Cost pools or service centers used, and the Indirect Cost Rates(s) and base(s), shall be attached in an Exhibit to this Appendix C; otherwise, such an allocation shall not be allowed for this contract.
- C7.4.2 Indirect Cost Rates may be fixed or provisional and will be established for the duration of the Agreement, fiscal year, or other time period.
- C7.4.3 Provisional Indirect Cost Rates or "Fixed/ Provisional" Rates require a Contracting Agency approved audit of accounting records after each of the Contractor's or Subcontractor's fiscal years during which they perform work under the Agreement.
- C7.5 Non-allowable Costs Payments for the following items and certain other costs defined in 48 CFR Part 31 and related regulations are not allowable. Such costs shall not be included as billable Direct or Indirect Costs or in the calculation of the Indirect Cost Rate.

Interest and other financial costs
Contributions and donations
Federal income taxes & tax return preparation fees
Deferred state income taxes
Bad debts
Fines and penalties
Entertainment, social club memberships, etc.
Goodwill
Provisions for contingencies
Losses on other contracts and related legal fees
Legal fees, etc., related to contract claims

C7.6 Fee - Profit plus any costs not allocable to this contract. The amount of Fee may be fixed or variable, depending on the method of payment used. Non allocable costs shall not be considered by the Contracting Agency when negotiating Fee.

- C8. Markup of any costs as compensation for administration, management or handling, etc., is prohibited. Costs of such efforts are included within the elements of Direct Labor and/or Indirect Labor. Compensation for any risk associated with incurring costs is included within Fee (Profit).
- C9. The following Exhibits complete this Appendix C (Components of Appendix C Compensation, shall stand and prevail in the following order: Exhibit C-1, Exhibit C-2, et al, in the order of their number):

Edit the following choices to delete the inappropriate choice and then delete this instruction.

Choice #1, for a Fixed Price Contract of any amount or a Cost Reimbursement Contract ≤\$250k, exhibits shall include the following:

Exhibit C-1 Method(s) of Payment Exhibit C-2 NTP & Invoice Summary

<u>OR</u>

Choice #2, for a Cost Reimbursement Contract >\$250k, exhibits shall include the following:

Exhibit C-1 Method(s) of Payment Exhibit C-2 Cost Reimbursement Price Estimate

Exhibit C-2 Cost Reimbursement Price Estimate

Exhibit C-3 Cost Reimbursement NTP & Billing

Summary

Exhibit C-4 Cost Reimbursement Billing Detail Form

COMPENSATION

APPENDIX C EXHIBIT C-1, METHOD(S) OF PAYMENT

Agreement No: Date Prepared:

1. Payments will be made in accordance with Article A7 (Basic Agreement), Articles C1 - C9 (Appendix C), the following, and the applicable discussions of Methods of Payment presented below.

CONTRACTOR & SUBCONTRACTORS

SUBCONTRACTOR TO: (FIRM) METHOD OF PAYMENT ESTIMATED COST

FEE

ESTIMATED PRICE

Total Agreement Amount:

Note: If a Method of Payment is "Fixed Price", then the amount listed under "Estimated Price" is the Fixed Price.

- 2. **FIXED PRICE(S)** payments will be a single lump sum payment equal to the Fixed Price upon acceptable completion of this Agreement, or progress payments not to exceed the Fixed Price.
- 3. FIXED PRICE(S) PLUS EXPENSES payments will be as follows:
 - 3.1 Payments of the **FIXED PRICE** will be a single lump sum payment equal to the Fixed Price upon acceptable completion of services, or progress payments not to exceed the Fixed Price(s).
 - 3.2 Payments for Other Direct Costs (**EXPENSES**) will be made for actual substantiated costs not to exceed the total specified amount for expenses that are directly chargeable to and necessary for performance of the services assuming they are not recovered through the Indirect Cost Rate.
- 4. COST PLUS FIXED FEE payments will be made according to the following:
 - 4.1 Payments for *DIRECT COST OF DIRECT LABOR* will be equivalent to the number of hours expended by each job classification multiplied by the applicable Direct Labor Rate. Job Classifications, Labor Hours and Direct Hourly Rates are estimated for this contract. Work shall be performed by the lowest paid qualified personnel. Further, when performing work for which they are over qualified, individuals will charge time at rates equivalent to skill levels commensurate with the work they perform. Contract payments will be based on the <u>actual</u> Direct Labor Rates paid to employees in any direct labor job classification who work on the contract, except that no Direct Hourly Rate shall exceed \$75 PER HOUR except for the following individuals whose rates are capped (fixed) as listed below for the duration of this Agreement:

FIRM

JOB CLASSIFICATION

PERSON'S NAME

DIRECT RATE (\$/HR)

4.2 Payments for **INDIRECT COSTS** shall be equivalent to the amounts for Direct Cost of Direct Labor multiplied by the following applicable **INDIRECT COST RATES (IDCR):**

CONTRACTOR/ SUBCONTRACTOR

IDCR (%)

IDCR TYPE (F, F/P, P)

- 4.2.1 IDCR with "F" is Fixed for the duration of this Agreement.
- 4.2.2 IDCR with <u>"F/P"</u> is Fixed until a new audit is established and incorporated into this agreement (as allowed by the agreement).
- 4.2.3 IDCR with "P" is Provisional until completion of post performance audit to establish actual incurred rate
- 4.2.4 Revisions to any IDCR may be implemented only by a contract Amendment. Further, adjustment of any payments made based on Provisional IDCRs will not be done without a contract Amendment that fully explains the amount of the adjustments.

- 4.3 Payments for **OTHER DIRECT COSTS** (Expenses) will be made for actual substantiated costs which are directly chargeable to and necessary for performance of services assuming they are not recovered through the Indirect Cost Rate. "Markup" of Other Direct Costs is prohibited (reference paragraph C8).
- 4.4 If not defined elsewhere in this Appendix C, progress payments for a firm's (Contractor or any Subcontractor) **FIXED FEE** will be equivalent to the ratio of the firm's Direct Cost of Direct Labor to date, divided by the firm's total estimated Direct Cost of Direct Labor, multiplied by the total amount of the firm's Fixed Fee. The Fee amount for each firm participating in this Agreement was determined as follows:
- 5. TIME AND EXPENSES payments will be made according to the following:
 - 5.1 Payments for **TIME** will be equivalent to the number of hours expended by each job classification multiplied by the applicable Billing Rate. Work will be performed by personnel with the lowest reasonable skill levels and hourly rates. Further, when performing work for which they are over qualified, individuals will charge time at rates equivalent to skill levels commensurate with the work they perform.
 - 5.1.1 **BILLING RATEs** for persons who work on this contract shall be the sum of the person's actual Direct Labor Rate plus an allowance for Indirect Cost at the then current Agency approved Indirect Cost Rate for the person's employer (firm) plus a fee (profit) of ten percent; e.g.: $$25 + (1.50 \times $25) + (.10 \times [$25+(1.50 \times $25)] = 68.75 , however, not to exceed \$175 PER HOUR except for the following individuals whose rates are capped (fixed) as listed below for the duration of this Agreement.

FIRM JOB CLASSIFICATION PERSON'S NAME BILLING RATE (\$/HR)

- 5.1.2 **BILLING RATES** are negotiated hourly labor rates which include compensation for all Costs (Direct Cost of Direct Labor and all Indirect Costs) plus Fee, except for allowable direct Expenses.
- 5.1.3 *Time & Expenses Overtime* shall be calculated at 1.5 times the base labor rate (DL & IDCR) and then the profit factor added.
- 5.2 Payments for Other Direct Costs (*EXPENSES*) will be made for actual substantiated costs that are directly chargeable to and necessary for performance of services assuming they are not recovered through the Indirect Cost Rate. "Markup" of Expenses is prohibited (reference paragraph C8).

6. SPECIAL CONSIDERATIONS:

Items 6.1, 6.2, 6.3 and 6.4 are optional contingent upon travel being part of the contract. Edit as required.

- 6.1 Travelers are permitted actual costs, or an allowance, for lodging (as negotiated and detailed below) and an allowance for meal and incidental expenses (M&IE). Refer to AAM 60.250 for policies regarding travel.
- 6.2 Employees shall be considered in travel status from the time an authorized trip begins until it ends. An authorized trip is a trip approved in accordance with a NTP issued under the contract. The duty station of the employee is the city, town, or village, or within a 50-mile radius thereof, where the employee spends the majority of their working time.
- 6.3 M& IE allowances shall be limited to the State rate of \$60.00 per day. The duration of the trip must be more than 12 hours in order for the traveler to be eligible for M & IE allowances. Additionally the traveler must be in travel status at least three consecutive hours during a meal period to be entitled to the M&IE for that meal.
- 6.4 If paying actuals for Lodging, Lodging shall be at the hotel's "government" rate (when applicable) and for single occupancy, not to exceed \$300.00 per day. Lodging receipts are required.

INDEMNIFICATION AND INSURANCE

Appendix D in Professional Services Agreements

Agreement No: Date Prepared:

CONTRACTOR shall include the provisions of this form in all subcontracts which exceed \$25,000 and shall ensure Subcontractor's compliance with such provisions.

ARTICLE D1 INDEMNIFICATION

- D1.1 The CONTRACTOR shall indemnify, hold harmless, and defend the CONTRACTING AGENCY from and against any claim of, or liability for negligent acts, errors or omissions of the CONTRACTOR under this Agreement. The CONTRACTOR shall not be required to indemnify the CONTRACTING AGENCY for a claim of, or liability for, the independent negligence of the CONTRACTING AGENCY. If there is a claim of, or liability for, the joint negligent error or omission of the CONTRACTOR and the independent negligence of the CONTRACTING AGENCY, the indemnification and hold harmless obligation shall be apportioned comparative fault basis. "CONTRACTOR" "CONTRACTING AGENCY", as used within this article, include the employees, agents and other contractors who are directly responsible, respectively, to each. The term "Independent Negligence" is negligence other than in the CONTRACTING AGENCY's selection, administration, monitoring, or controlling of the CONTRACTOR and in approving or accepting the CONTRACTOR's Work.
- D1.2 The CONTRACTOR shall exercise that degree of skill, care and judgment commensurate with the professional standards for the services of a similar nature. When such standards are in dispute, they shall be established by a panel of three qualified, impartial professionals objectively selected and appointed by the Appeals Officer.
- D1.3 The CONTRACTOR shall correct, through reperformance at its expense, any services which are deficient or defective because of the CONTRACTOR's failure to perform said services in accordance with professional standards, provided the CONTRACTING AGENCY has notified the CONTRACTOR in writing within a reasonable time, not to exceed 60 days, of the discovery of any such deficiency during the performance of the services and within 12 months of the date of final payment under this Agreement.

ARTICLE D2 INSURANCE

D2.1 Without limiting the CONTRACTOR's indemnification, it is agreed that CONTRACTOR shall purchase at its own expense and maintain in force at all times for the duration of this Agreement, plus one year

- following the date of final payment, the following policies of insurance. Where specific limits are shown, it is understood that they shall be the minimum acceptable limits. If the CONTRACTOR's policy contains higher limits, the CONTRACTING AGENCY shall be entitled to coverage to the extent of such higher limits. Certificates of insurance must be furnished to the CONTRACTING AGENCY and incorporated into this Agreement with copies attached to this document. Certificates must provide for the CONTRACTING AGENCY to receive notice of any policy cancellation or reduction per AS 21.36 Sections 210-310. Failure to furnish certificates of insurance or lapse of the policy is a material breach and grounds for termination of the CONTRACTOR's services and may preclude other Agreements between the CONTRACTOR and the CONTRACTING AGENCY.
- D2.1.1 Worker's Compensation Insurance: The CONTRACTOR shall provide and maintain, for all employees engaged in work under this Agreement, coverage as required by AS 23.30.045, and; where applicable, any other statutory obligations including but not limited to Federal USL&H and Jones Act requirements. The policy(s) must waive subrogation against the State of Alaska.
- D2.1.2 <u>Commercial General Liability Insurance</u>: Such policy shall have *minimum* coverage limits of \$300,000 combined single limit per occurrence, covering all business premises and operations used by the Contractor in the performance of services under this agreement. The policy shall be written on an "occurrence" form and shall not be written as a "claims-made" form unless specifically reviewed and agreed to by the CONTRACTING AGENCY.
- D2.1.3 <u>Comprehensive Automobile Liability Insurance</u>: Such policy shall have *minimum* coverage of \$300,000 combined single limit per occurrence covering all vehicles used by the Contractor in the performance of services under this agreement.
- D2.1.4 <u>Professional Liability (E&O) Insurance</u>: Covering all negligent errors or omissions, and negligent acts, which the CONTRACTOR, Subcontractor or anyone directly or indirectly employed by them, make in the performance of this Agreement which result in financial loss to the State of Alaska. Limits required are per the following schedule:

MINIMUM LIMITS OF E&O INSURANCE

Contract Combined Single Limit, Per
Amount Occurrence & Annual Aggregate

Under \$25,000 As Available \$25,000 to \$100,000 \$300,000 \$100,000 to \$499,999 \$500,000 \$1,000,000 and over \$1,000,000 Negotiable

D2.1.5 Professional Li	ability Insurance required for this
Agreement is	\$

ARTICLE D3 MODIFICATION OF INSURANCE REQUIREMENTS

(Article D3 is completed only when some of the standard insurance coverages are not applicable.)

		CONTRACTOR RELATED MODIFICATIONS
D3.1		Workers Compensation Insurance is not required because the CONTRACTOR is an Independent Contractor, Sole Proprietor or Self-Employed Person having no employees in any sense of AS 23.30.045.
D3.2		Comprehensive or Commercial General Liability Insurance is not required because the general public and clients do not have any business access to a place of business or home office maintained by the CONTRACTOR.
D3.3		Comprehensive Automobile Liability Insurance is not required because only public transportation, or a rented passenger vehicle with business use insurance, will be used to accomplish requirements of this Agreement.
		PROJECT RELATED MODIFICATIONS FOR E&O COVERAGE
		n services may apply to fire, life safety or structural aspects and/or wherever the services should safeguard life, limb, health or property, Professional Liability Insurance shall be required. CO Coverage may be waived only if it was specifically not required within the solicitation for proposals.)
D3.4		Professional Liability (E&O) Insurance is not required because: 1) the CONTRACTING AGENCY's use of the services or Work products obtained from the CONTRACTOR will not result in significant exposure to any third party claims for loss or damage; and 2), the CONTRACTOR services will not apply to any construction, alteration, demolition, repair or direct use of any highway, airport, harbor, building or other structure.
D3.5		Professional Liability (E&O) Insurance is not required because this Agreement is for one of the following applicable (<i>checked</i>) services for which E&O coverage is not needed:
		Right-of-Way Fee Appraisals
		 Photogrammetric Mapping Services Architectural/Engineering review of Construction Bid Documents wherein design responsibility clearly remains with the designer of record.
		OTHER BASIS FOR MODIFICATIONS (Requires written concurrence from Division of Risk Management)
D3.6		Attached Exhibit D-1 identifies and provides justification for insurance modifications.
Above	ched	ked modifications of the insurance requirements specified in Article D2 are hereby approved:
CON.	TRA	CTING OFFICER Signature: Date: Date: