

## **ADDENDUM ONE**

Invitation to Bid: 23064

## **Economic Study on AIDEA's Economic, Fiscal & Functional Impacts**

November 30, 2022

EMAIL TO: All RFP recipients on record.

The Request for Proposal (RFP) is hereby clarified or changed as follows:

1. **INCORPORATE:** Question and Answers, <u>identified as 23064 Addendum No. 1, dated November 30, 2022</u>

All other terms and conditions remain the same.

#### **END OF ADDENDUM**

We appreciate your participation in this solicitation.

Sincerely,

Cris Chavez Email: cchavez@aidea.org 907-771-3992

### **TO: PLANHOLDERS**

The contract documents for the referenced project are clarified and amended as follows:

# **Responses to Bidders' Questions**

Question 1. "This report will independently examine and detail the Authority's impressive economic and investment history but also examine and highlight the Authority's central role in facilitating, supporting, and advancing economic growth and diversification within the state. "My understanding of that statement is that the authority wishes to document the "success stories" it supported in the past, identify the defining elements of those successes and propose a model for future enterprise investment. This would require the proponent to establish criteria for screening those past successes which would then help frame the modeling in the final work product. Alternatively, you (the Authority) will provide the screening criteria for the historic review and the model-building. Am I understanding this solicitation correctly in expecting a model-building task and is the Authority going to provide the review criteria the historical survey or will that be a phase 1 deliverable by the contractor?

<u>Answer 1.</u> AIDEA is committed to hiring a qualified third-party firm to conduct a robust, independent analysis of the economic, fiscal, and functional impacts generated by AIDEA since its inception. This report will independently examine AIDEA's economic and investment history.

Question 2. Item 5 in Section C of the RFP: Labor/billing rates asks bidders to "Provide a proposed total hourly Billing Rate (i.e. inclusive of Direct Cost of Direct Labor, all Indirect Costs, and Fee) only for each of the job **FUNCTIONS** listed below," but there do not appear to be any functions listed. Are we correct in assuming that each offeror should define job functions as they see fit? If not, can you clarify what you are looking for in terms of Job functions?

<u>Answer 2.</u> The Direct Cost of Labor and all Indirect Costs and Fees was included erroneously. See Answer #4 for the answer.

<u>Question 3.</u> Is AIDEA requesting that we also provide our estimate of the total number of hours that will be assigned to each Job Function?

<u>Answer 3.</u> Proposers may submit an estimate of hours. This will be time and expense based.

Question 4. Does AIDEA want to receive an estimate of the full budget that shows the total estimated cost of the project (equal to direct cost + indirect costs + expenses) plus the fixed fee?

<u>Answer 4:</u> AIDEA wants a time and expense cost proposal.

Question 5. We note that Page 1 of the RFP states this will be a Cost Plus Fixed Fee contract, yet Page 9 (Part C, 3 of 3) states that the hourly rate should be inclusive of the fee. Can AIDEA provide an example of how you are hoping to see the hourly rates for each job function?

<u>Answer 5</u>. This can be in a memo format identifying an hourly rate plus expenses.

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<u>Question 6.</u> If we are only to provide "a proposed total hourly Billing Rate (i.e. inclusive of Direct Cost of Direct Labor, all Indirect Costs, and Fee), how will AIDEA know the fixed fee amount the Offeror is proposing?

<u>Answer 6.</u> The line "a proposed total hourly Billing Rate (i.e. inclusive of Direct Cost of Direct Labor, all Indirect Costs, and Fee)," the "i.e." is an example. The math still applies for a time and expense cost proposal.

Question 7. How will the "Offeror's aggregate rate" be calculated in the formula for the "Offeror's Criterion Score" for labor billing rates as listed on Page 9 (Part C, 3 of 3)?

Answer 7. Page 9 of the RFP, #5 identifies how the score is derived.

<u>(Lowest aggregate rate from all Offerors) x (MPP\*)</u> = Offeror's Criterion Score (Offeror's aggregate rate)</u>

\*MPP = Maximum Possible Points =  $(5) \times (Number of Evaluators) \times (Weight)$ 

Question 8. Does AIDEA have a template for the Price Proposal?

Answer 8. No

Question 9. Will the due date for the proposal be extended?

Answer 9. No, AIDEA intends to have a contract in place by the first week of January 2023.

Where any requirements of the Request for Proposal are in conflict with an item in an Addendum, the Addendum shall govern.

All other terms and conditions of the Request for Proposal shall remain unchanged and in full force and effect.

**END OF ADDENDUM NO.1** 

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